

British 'mad cow' expert flies out to Moscow

Top vet tries to calm fears over BSE after Russians reject beef

FROM MARY DEJEVSKY IN MOSCOW
AND MICHAEL HORNBY IN LONDON

BRITAIN yesterday sent its chief veterinary officer to Moscow to try to sort out the dispute which is holding up delivery of almost 2,000 tons of British beef, part of a £40 million package of European Community food aid. The consignment of British beef, rejected by the Moscow authorities two days ago on health grounds, was yesterday unloaded 600 miles away in the Arctic city of Murmansk. All shipments of food aid from Britain have meanwhile been suspended.

Keith Meldrum, who is not expected back before Thursday, has been charged with persuading the Russians that their fears about "mad cow" disease, bovine spongiform encephalopathy (BSE), are groundless. He is accompanied by his assistant, Kevin Taylor, and European Commission veterinary

officials. Shipment of about 1,800 metric tons of beef to St Petersburg from Hull was delayed yesterday by the dispute. The meat began arriving at the docks in refrigerated containers last Thursday and it was due to have been loaded on to the MV Buran, a Polish cargo vessel, yesterday.

In addition, a plane-load of 118 tons of beef, which should have been flown from Stansted airport to St Petersburg last Friday, was yesterday being kept in cold storage in King's Lynn, Norfolk.

The Foreign Office said: "We understand that the Russians are asking for assurances that the beef comes from herds that are free of

BSE." Lynda Chalker, the overseas development minister, described the hold-up as "terribly embarrassing". Britain's patience, she said, was not limitless: "If they are going to behave like this, we have lots of other things to do, not only with our beef but with our time."

Mrs Chalker, who said assurances had been received from Moscow only last week that the meat would be acceptable, blamed the difficulties on a power struggle within the Russian bureaucracy. The European Commission in Brussels urged the Russians to "get organised" and said the British beef was "totally covered by sanitary regulations". In June 1990,

Britain agreed that carcasses beef exported to the rest of the EC should be certified as coming from herds that had been free of any case of BSE for at least two years. The Russians appear to suspect that they are being fobbed off with poor quality beef.

The agriculture ministry in London said the situation was complicated because certification applied only to "bone-in" meat, whereas almost all the 140,000 tons of beef in the EC's surplus stockpiles in Britain was de-boned. All the meat destined for Russia comes from these stocks and does not need to be certified for export. The ministry says that the origin of the meat is

irrelevant because all carcasses are stripped of those organs capable of harbouring BSE. Murmansk, which has no livestock farming in its environs, has fewer restrictions on imported meat. It was not known yesterday whether a sale of British beef would be held in Murmansk, or whether the meat would just be distributed to needy causes.

Germany, alarmed by reports that huge quantities of German food and medicine donated to Russia have been stolen, yesterday urged the European Community to take over supervision and distribution of aid. Dieter Vogel, government spokesman, said Bonn was sending ten logistics experts to Russia immediately. Germany will call for a full EC task force to be sent to Russia when community foreign, trade and agriculture ministers meet in Brussels on Friday.

Cow deaths, page 2

TODAY IN THE TIMES SILENCED?



Hollywood is ailing. Orion, who made *Silence of the Lambs* is just one company on the verge of bankruptcy. Now more wholesome family fare is planned to revive Tinseltown. Page 10

TOP TO TOE



Trained in sculpture, Marilyn Anselm finishes designing a dress for her Hobbs shops then heads off to oversee her complementary shoe designs. Page 11

LP - R.I.P.?



For records, it could be the vinyl curtain. CD sales are soaring, while LPs account for only 8 per cent of the market and are becoming a specialist item. Page 7

£1,000 is price of Labour — Lamont

BY NICHOLAS WOOD
POLITICAL CORRESPONDENT

NORMAN Lamont, the Chancellor, yesterday broadened the Conservative assault on Labour's tax and spending plans by claiming that they would cost the average taxpayer £1,000 a year.

He also held out the prospect of further cuts in income tax without corresponding increases in value-added tax.

In an intervention marking the start of months of hectic campaigning by all three main parties in the run-up to an election that must be held by the summer, Mr Lamont temporarily forgot the recession to turn the political heat on Labour and to make taxation policy an election battleground.

Claiming that Labour would have to put up the basic rate of income tax by 10p in the pound to bridge a £25 billion gap between its spending promises and the revenue it would raise by squeezing the better off, Mr Lamont branded Labour as the party of high taxation and high spending.

Faced with Opposition taunts that the overall tax take has actually risen in 13 years of Tory rule and that any future cuts in income tax

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Ivor Crewe, page 12
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President flees to Armenia

BY BRUCE CLARK IN TBILISI
AND OUR FOREIGN STAFF

ZVIAD Gamsakhurdia, the Georgian president who fled his bunker below the parliament building in Tbilisi at dawn yesterday, was last night reported to have arrived in Armenia.

While jubilant Georgians hailed his departure as the birth of a new democracy and the end of the brutal unrest in which up to 200 people have died, the president was said to have travelled to Yerevan, in northeastern Armenia.

The opposition forces, a coalition of radical nationalists and former aides of the controversial leader, pledged to start work urgently on a new constitution that would prevent excessive power falling

into one man's hands. Giorgi Chanturia, the president's most outspoken critic and rival for the leadership of Georgia's independence movement, said the military council of rebel forces would hand over power to a coalition of civilian parties within days.

The civilian government would then prepare for elections within six months, taking care to avoid the malpractices and fraud which Mr Chanturia alleges marred the elections that brought Mr Gamsakhurdia to power only seven months ago.

Today, January 6, the new democratic Georgia has been born, said Tengiz Khovan, the leader of the national guard opposition. "Not only the Georgian people but all the democratic forces of the world will celebrate this victory."

The president left the capital with about 80 supporters and headed towards Azerbaijan in a convoy of three buses and three armoured cars hung with white flags. One of Mr Khovan's associates said, however, that he had been arrested and taken back to Tbilisi. That report was subsequently denied by Levan Sharashenidze, the interim Georgian defence minister, according to Iprinda, the Georgian press agency.

Outside the blazing parliament building on the Rustaveli Prospekt in central Tbilisi, rebel gunmen embraced each other amid the rubble and acrid smoke, rifles slung over their shoulders. Men and women swarmed into the tree-lined central boulevard, which only hours before had been alive with sniper fire, and inspected the gutted ruins of some of the capital's most beautiful buildings. One young man was mobbed by comrades outside the rebel headquarters on Rustaveli Prospekt as he waved a bullet-ridden Georgian flag that he said he had seized from the parliament building.

"He's gone, the dictator has gone at last," said another fighter. "There will be no hiding-place, we will track him down, wherever he runs." Other passers-by were bitter that the democrats continued on page 18, col 4

Trouble-stirrers, page 9



Georgian jubilation: opposition supporters celebrate outside the shell-scarred parliament building in Tbilisi

Ratner may quit group

Pressure is growing on Gerald Ratner to relinquish the chairmanship of Ratner Group, the troubled jewellery retailer.

An announcement is expected on Friday and there is speculation that Mr Ratner may also resign as chief executive. Shares in Ratner closed at an all-time low of 21 1/2 p. Page 19

Court told of attack by mob

A mob of 200 used a dispute between two rival shopkeepers to assault police, throw bottles and bricks and chant racist abuse in a night of rioting last summer, Cardiff crown court was told. Page 3

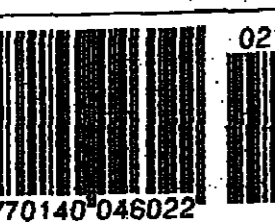
UN moves in

Fifty UN military observers are to take up position in Croatian battle zones. Boutros Boutros Ghali, the secretary-general, said last night. But no peacekeeping force should be sent until all combatants accept a continued ceasefire and demilitarised zones, and all federal forces withdraw from Croatia, he told the security council. Page 9

Manager out

Terry Butcher, the former England captain, became the first football manager to lose his job in 1992 when he was sacked yesterday as the player-manager of Coventry. Page 34

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Doctors halt breast implants

FROM PETER STOTHARD, US EDITOR, IN WASHINGTON



Sir Allan Green, QC, who resigned as director of public prosecutions after a warning for alleged kebab-crawling, expects to act for the defence when he returns to the Bar.

THE United States government has called for an end to the use of silicone breast implants until they can be shown to be safe.

Announcing a moratorium on the distribution of the implants, the most popular form of breast enlargement for both medical and cosmetic purposes, the US Food and Drug Administration reported that new information had led to "increasing concern about safety".

Dr David Kessler, the FDA commissioner, said that surgeons should stop using the

implants until this new information could be thoroughly evaluated.

As well as reported problems with leakage from the implants, the FDA has been investigating charges that the treatment damages the body's immune system.

Dr Kessler will convene the FDA's advisory panel on plastic surgery devices within 45 days to decide whether to allow the implants back on the market.

David Sharpe, consultant plastic surgeon at St Luke's Hospital Bradford, said that

he was astonished at the FDA decision. "There is no scientific evidence to justify it," he said (Nigel Hawkes writes).

Paul Levick, chairman of the medical advisory committee at the National Hospital for Aesthetic Plastic Surgery in Bromsgrove, Worcestershire, and a consultant plastic surgeon at Birmingham Accident Hospital, said that he would now stop using silicone breast implants while the FDA panel examined the evidence, even though he did not think the moratorium was justified.

For sale: taxi that talked to the nation

BY ALAN HAMILTON

BLACK London taxi, 1977, 24,000 miles only, immaculate except for hole in roof. Interesting history: has had just about every Cabinet minister in the back at one time or another. Squire. For sale.

The BBC is replacing its venerable radio car, whose main function in life has been to draw up at the doors of eminent politicians at dawn to enable them to talk live on the Today programme. They sat in the back while the driver, a BBC studio manager — hoisted the 20ft aerial through the roof, twiddled the knobs on a bank of sound equipment in what would normally be the luggage compartment, and hooked up the guest with Redhead, Humphrys, MacGregor and the rest back in the studio.

From next week, however, MPs in-

vited to share their waking thoughts with the nation will open their front doors to the taxi's replacement: a pair of gold-coloured Volkswagen minibuses carrying more advanced sound and tape editing equipment and, more importantly, their own generators. There has been the occasional embarrassment in the past when the BBC taxi on location has had to beg a set of leads and a jump start from JTN to get its battery-powered transmitter up and running and on the air.

The new vehicles are bigger, with three seats in a row, making it easier for a reporter to squeeze in with the victim and question him face to face live on the air. Like their predecessor, the Volkswagens have tinted windows: being dragged from the breakfast table to be grilled by Redhead is bad enough without curious passers-by peering in at you. Phil Harding,

editor of the Today programme, said that the taxi had performed sterling service, but it had its problems, not least being constantly flagged down on its way to assignments.

Parking outside the relevant house could also prove a headache. "The taxi had a great problem one morning outside Nigel Lawson's house. But he came out and proved remarkably adept at stopping and directing the traffic to get the taxi into the kerb."

As live interviews can take place well before eight in the morning, MPs are rarely fully groomed and besuited when they climb into the back seat of the car. "We had one former Cabinet minister who emerged from his front door wearing pink silk pyjamas, with a dressing gown thrown over his shoulders for modesty," Mr Harding said. "I am absolutely not going to tell you who it

was, except that it was not Margaret Thatcher."

The gold minibuses, carrying only the most discreet BBC logo to avoid attracting undue attention, are a far cry from the earliest mobile studios, in which a wax recording was made on the back seat of the car, then rushed back to the studio for broadcasting. It is to be assumed that in those days, when announcers wore dinner jackets, no Cabinet minister would dream of broadcasting in his pyjamas.

Particularly eminent interviewees were honoured with "The Grey Carpet" treatment. The rubber mat in the back of the cab was neatly rolled up to reveal a pristine Wilton. Only cabinet ministers and peers were thought worthy of such an honour.

Reporters dispatched in the radio car to cover urban riots and strike

Continued page 18, col 2

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هكذا من المال

Mad cow disease still kills 500 dairy cattle a week

RUSSIAN veterinary objections to British beef aid are a reminder that although "mad cow disease" has dropped from the headlines, it is still killing about 500 dairy cattle a week.

The fatal condition, bovine spongiform encephalopathy (BSE), was officially diagnosed in late 1986. By December 20 of last year, the agriculture ministry had recorded 44,010 confirmed cases on 15,407 farms, almost all among dairy cattle, of which there are 2.7 million in Britain.

Typically, only two or three animals in any one herd are affected. Southwest England, the heart of the dairy industry, with 19,879 cases, has suffered most. The Mid-

lands, with 7,451 cases, and the South-East, with 5,685 cases, have been the next worst hit.

Although the number of cattle falling victim to BSE has grown steadily, Keith Meldrum, the government's chief veterinary officer, is on record as saying that this year "we will see the start of a rapid decline in the number of confirmed BSE cases".

The basis for this prediction is the assumption that the agent causing BSE was transferred to cattle via feed containing the remains of sheep infected with scrapie, the ovine version of the disease. Such feed, of which the dairy industry was a big consumer, has been banned since July 1988.

If a prediction by the government's chief vet is right, BSE will reach a peak this year and then start to decline, Michael Hornsby reports

On average, cattle incubate BSE for four years before showing visible symptoms. So if contaminated feed was the sole or main source of BSE, and no cattle have eaten any since July 1988, new cases of the disease should reach a peak this year and then start to decline.

That prediction could be upset if infected cows can transmit BSE to their offspring. So far there has been only one confirmed case of BSE in an animal born after the feed ban, but this might have been caused by a farmer continuing to

use banned feed after the cut-off date. Six other similar cases are being investigated. Government scientists say that they are confident that if maternal transmission does occur, it will not happen often enough to prevent a rapid decline in new cases of BSE.

Creutzfeldt-Jakob Dementia (CJD), spongiform encephalopathy in humans, occurs worldwide, affecting about one person in every two million each year. Eating scrapie-infected sheep, which people in Britain have been doing for at least

two centuries, appears to have no influence at all on the incidence of CJD.

Scientists have been unable to find any evidence that BSE will be any more of a risk to humans than scrapie, but because the incubation period is even longer in humans than cattle, there may be no absolute certainty for at least a decade. BSE has been transmitted to laboratory mice, but attempts to infect marmoset monkeys, which are closer biologically to humans, have failed.

As a precaution, all cattle that show BSE symptoms must be slaughtered and destroyed. In addition, since late 1989 all beef carcasses have to be stripped of

brain, spleen, spinal cord and all other tissue thought capable of harbouring BSE. The agriculture ministry says that this ensures complete protection for the consumer. Most scientists agree, but there remains a question mark over the safety of beef sold before these measures went into effect.

So far only a few cases of BSE have been diagnosed outside Britain. There is no entirely convincing explanation for this, but one suggestion is that British techniques for processing animal remains into feed are or were less effective at destroying the BSE agent.

Vets' mission, page 1

Barclay brothers buy The European

The Barclay brothers have rescued *The European*, the product of Robert Maxwell's ambition to publish the continent's first "national" newspaper (Melinda Wittstock writes).

David and Frederick Barclay, the secretive Scottish-born entrepreneurs with a £500 million portfolio of shipping lines, travel businesses and luxury hotels, yesterday bought the newspaper's title, assets and distribution network after negotiations lasting more than a month. The price was understood to be more than nominal.

The twin brothers, who have no publishing experience, will not take on the newspaper's liabilities, such as redundancy payments for the 145 employees who lost their jobs last month.

Charles Garside, the former deputy editor whose own company had been paying 58 staff to produce the weekly until a buyer could be found, was yesterday appointed editor and general manager. He said: "The future of *The European* is now secure."

Over the next few days, Mr Garside and the directors of Ellerman Investments, a Barclay brothers holding company, will discuss future staffing levels. But until January 20, the paper will continue to be financed by Mr Garside's company.

Dogfight video ruled obscene

A pit bull terrier owner was fined £500 and ordered to pay £500 costs yesterday for importing an obscene video after a jury at Southwark crown court, south London, had seen the hour-long tape on which fighting pit-bulls tore out each other's flesh while an audience cheered.

Christopher Grace, of Depford, south London, who had previous convictions for possessing an offensive weapon and theft, denied the charge. It was brought by Customs and Excise, who intercepted the video on its way to Britain from Malta.

Birdwatchers died in storms

Two birdwatchers found dead on the island of Unst in the Shetlands are believed to have been killed by the recent storms. The man, whose body was found on Sunday, is thought to have died from exposure, and the woman, found yesterday, from falling or being blown off a cliff near the Herma Ness bird sanctuary on the island.

Police said there were signs that the unnamed couple had been at the sanctuary and visited a spot 600ft above the sea.

Court remands two in acid case

Two men charged with carrying out an acid attack on a woman aged 74 were remanded in custody for a further week yesterday. Anthony Langton, aged 22, and Jason Raby, aged 17, both of Banbury, Oxfordshire, first appeared before the town's magistrates on New Year's day, charged with grievous bodily harm and burglary.

A spokesman for the South Warwickshire Hospital, where Joan Cooper is being treated for burns to her face and eyes, said she was improving, although she was still in intensive care.

Art fund chief

David Barrie, the executive director of the Japan Festival, is to be the next director of the National Art Collections Fund. Mr Barrie, aged 38, was selected from 130 applicants and will succeed Sir Peter Wakefield in June. He transferred to the Cabinet Office from the Foreign Office and in 1989 was seconded to run the festival, the success of which has largely been attributed to him.

Baby charges

A nurse charged with murdering three babies and a boy aged 11 at the hospital where she worked was further remanded in custody yesterday. Beverly Allitt, aged 23, is also accused of attempting to murder another eight children or cause them grievous bodily harm with intent at Grantham and Kesteven Hospital, Lincolnshire. Miss Allitt, of Grantham, was remanded until January 16.

Store fire

A man was being questioned by police last night after a fire was started in a clothing store in Oxford shortly before a visit to the city by the prime minister. The store is about half a mile from the venue of a dinner at which John Major was to speak on agriculture.

Second IRA van bomb devastates city centre

By EDWARD GORMAN, IRELAND CORRESPONDENT

THE IRA detonated a huge van bomb in Belfast city centre yesterday causing widespread devastation, the second such attack in less than 24 hours.

The bomb in High Street at lunchtime followed an explosion on Sunday night that wrecked government offices and scores of shops in Bedford Street near by. The explosions caused damage running into millions of pounds but no serious injuries.

The bombs, both estimated at between 500lb and 600lb of explosive, bring to six the number of big devices planted and detonated by the IRA in the heart of Belfast in the past eight weeks. The explosions prompted protests against what many in the community, Protestant and Roman Catholic, believe to be the completely ineffective government security policy.

The manager of an insurance office badly damaged in Sunday night's blast said the IRA seemed to be able to act with impunity. He said security policy clearly was not working and ritual condemnations after the event by ministers were meaningless. "There's absolutely no point in listening to these idiotic statements that are being made by ministers - quite honestly I firmly believe that some of these people should be sacked," he said.

Peter Robinson, MP for East Belfast, challenged the government to go out and "win the war" against the IRA. He said that every successive bombing demonstrated the government's inability to beat the terrorists.

"We need a policy that will make the Provos suffer," Mr Robinson said. "We need a policy that will put the IRA on the run. That means tighter border security, more covert operations and repeated search and seizure operations. It means tougher sentencing. It means proper extradition and, if necessary, it means selective detention."

Richard Needham, economy minister at Stormont, speaking after visiting the

scene of the first bombing but before the second, expressed anger at suggestions that failures in security policy somehow made the government responsible for bombings in Belfast. The government was trying to rebuild the city not destroy it, he said.

The High Street bomb detonated as security personnel were clearing the immediate area, half an hour after a telephone warning by the IRA to a local radio station. The main target appeared to have been River House, which contains offices of the Northern Ireland Police Authority, Tourist Board and Inland Revenue. They were all badly damaged.

Mr Needham said the IRA's aim was to destroy the opportunities of people working in Belfast. The IRA, however, is believed to regard the bombings as a way of demonstrating that Northern Ireland is ungovernable while British troops remain in the province.

The offices of Crispin Rodwell, photographer for *The Times* and *The Sunday Times* in Northern Ireland for the past 12 years, were wrecked in yesterday's explosion. Mr Rodwell's office, on the fourth floor of Imperial Buildings, is next door to River House on High Street.

When he heard the siren in the building warning that a device was in the area, he was transmitting pictures to our London office of the scenes of devastation caused by Sunday night's bomb. "To start with I thought it was one of the all too common hoaxes, and I decided to stay on to finish wiring the picture," he said. "As soon as I had finished I left the building. Three minutes later the bomb went off."

He said that his office had structural cracks in all the walls, the ceiling had caved in, leaving strip lights dangling, windows and window frames had been blown in and all the doors had been ripped off their hinges. There was glass everywhere. "It's just total devastation," he said.



Reduced to rubble: an RUC officer checks the damage in Belfast city centre after the first van bomb exploded on Sunday night

Pre-election battleground: taxation

Labour will hit average salaries, Lamont says

By NICHOLAS WOOD, POLITICAL CORRESPONDENT

THE average taxpayer on annual earnings of £14,000 would have to pay an extra £1,000 a year to pay for Labour's spending promises, Norman Lamont claimed yesterday.

In a move that threw Labour on to the defensive and marked the opening shots in an election campaign that could run for the next six months, the Chancellor alleged that Labour's spending plans had terrifying implications for ordinary people.

Contrary to claims by Neil Kinnock, the Labour leader, and John Smith, the shadow chancellor, they would face much higher tax bills under a Labour government, he said. Mr Smith hit back by

dismissing the Conservatives' figures as absurd and ridiculous. He said: "We have made it absolutely clear there will be no increase in the standard rate of 25p under the next Labour government."

The Opposition has said that its firm pledges to increase pensions and child benefit will require abolition of the £20,280 ceiling on 9 per cent national insurance contributions and a new top rate of income tax of 50 per cent on people earning "well over" £30,000 a year.

It has maintained that these are the limit of its tax-raising ambitions, but yesterday the Tories sought to widen their assault by maintaining that Labour had a

secret "tax bombshell" that would mean higher taxes for all 25 million taxpayers.

Mr Lamont tried to justify his case by repeating claims that Labour's spending pledges amount to an extra £35 billion over the lifetime of a parliament. It planned eight new or higher taxes on items such as savings, pensions, inheritance, capital gains or income, but these would together raise only an extra £10 billion.

The £25 billion gap could be bridged only by increasing taxation on ordinary people earning as little as £5,000 a year, he said.

As Mr Smith argued yesterday, Labour rejects the £35 billion price tag. It insists that only its pensions and child benefit promises are firm commitments and that their cost - some £3.3 billion - can be met out of its planned increases in national insurance and the introduction of a new top rate of income tax. It insists that 88 per cent of taxpayers will be no worse off.

Its other commitments, variously described by its spokesmen as objectives or aspirations, will have to be paid for from what Neil Kinnock described on Sunday as the harvest of economic growth over the next few years. The party also had no plans to cut the basic rate of income tax.



Lamont: figures put Labour on defensive

Tax pledge, page 1

TORIES CLAIM THIS IS LABOUR'S TAX BILL

	Annual Income (£)	Extra tax per week (£)	Extra tax per year (£)
Education			
Teacher, primary	18,300	26.50	1,375
Teacher, secondary	20,000	28.00	1,500
Headmaster, primary	23,500	37.50	1,950
Headmaster, secondary	32,000	58.00	3,025
National Health Service			
Staff nurse	15,700	22.00	1,150
Ward sister (inner London)	21,600	32.50	1,700
GP	38,000	70.50	3,675
Consultant	45,100	84.50	4,400
Armed forces			
Private	9,500	10.50	550
RAF flying officer	16,400	23.00	1,200
Petty officer, Royal Navy	16,800	23.00	1,225
Army major	27,400	47.50	2,475
Police			
Constable (junior)	11,800	15.00	775
Constable (senior)	19,700	28.50	1,475
Inspector	21,600	32.50	1,700
Superintendent (London)	34,200	62.50	3,250
Private sector			
Computer engineer	15,000	21.00	1,100
Accountant	20,000	29.00	1,500

Income rounded to nearest £100; annual tax increase to nearest £25; and weekly tax increase to nearest 50p

Posters take a pasting

By SHEILA GUNN, POLITICAL CORRESPONDENT

THE poster of a bomb unveiled in London yesterday to mark the start of stage two in the election campaign's "phony war" caused some dismay among passers-by.

The point of the 1,000 Conservative party posters was to depict "Labour's tax bombshell". Tory HQ promises that thousands of posters on similar themes will soon be plastered all over the country. However, locals seeing the first poster near the Elephant and Castle roundabout, south London, a stone's throw from Labour headquarters, asked: "Are we really going to have to suffer five months of this?"

Rob Stafford thought the party's message "rather boring and predictable", while Ursula Crawford said it certainly would not make her return to the Tory fold. Joanna Reed said: "It looks like a cheap ad and the usual scaremongering before an election."

Much more is promised by the three main parties as they gear up their election machines and the campaign teams have been put on full alert to leave no policy unpunished and no opponent's claim unquestioned.

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2	Equity & Law	297.80	6.4
3	Norwich Union	178.9	8.6
4	Standard Life	794.1	9.0
5	Black Horse	356.9	9.6
6	Teachers	108.0	11.0
7	Clerical Medical/Fidelity	276.2	11.8
8=	Acuma	103.0	12.0
8=	Royal Heritage	90.8	12.0
10	Sun Life Distribution	481.7	12.2
11	London & Manchester	109.4	12.6
12	London Life	100.3	13.6
13=	Albany	224.9	16.2
13=	Sun Life of Canada	227.7	17.6
15	Crown	139.4	18.0
16	Abbey	521.0	18.2
17	Sun Life Managed	246.7	18.4
18	Pearl	214.1	19.0
19=	General Portfolio	91.2	19.0
19=	TSB	336.6	19.2
21	Scottish Equitable	190.1	19.4
22=	Hill Samuel	315.5	22.0
22=	Confederation Life	93.9	23.4
24	Provident Mutual	388.8	23.8
25	M & G	104.6	26.0
26	Friends Provident	93.5	27.2
27	Prudential	463.0	28.0
28=	Scottish Mutual	519.4	30.4
28=	Scottish Widows	121.7	30.6
30	Sun Alliance	234.5	31.2
31	Scottish Amicable	319.3	31.8
32	NPI	199.1	32.0
33	Laurentian	163.9	32.6
34	GRE	398.7	33.0
35	Manulife	128.4	35.8
36	Barclays Life	392.5	39.2
37	Eagle Star	97.0	
38	Cornhill	123.5	
39	Prolific	118.7	
40	Commercial Union	177.8	

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Hidden rises add to the dismay of rail travellers

By TIM JONES

RAIL commuters braced for increased fares yesterday found that for many of them the true rise in travelling cost was far higher than the double-inflation one they had expected. Some had to pay 40 per cent more to travel to work.

Travel costs were inflated by several unpublicised increases. Most commuters appeared to be totally unprepared for rises of more than 25 per cent in the cost of parking their vehicles in station car parks.

Elderly passengers on British Rail services to London were told that they could no longer enjoy reduced rate tickets for travelling on the Underground. In addition, the 50 per cent reduction they used to enjoy when buying an off-peak travel card has been reduced to one third.

Last week, Mary Chappell, a pensioner, paid £3.35 a day for a return ticket from High Wycombe, Buckinghamshire, to Marylebone, which included onward travel to a central zone Tube station. Yesterday, she was charged £4.70, an increase of 42 per cent, for making the same journey.

She said: "I think it is disgusting. I enjoy my job in town but it is getting to the point where it is hardly worth doing. I will have to speak to my employers to see whether they understand the position."

Gun raider wounds post man

By LIN JENKINS

A SUB-POSTMASTER shot after he refused to hand over cash to an armed robber was in a serious condition last night after undergoing emergency surgery.

Manmohan Singh Bhalla, aged 41, was wounded in the stomach yesterday morning after he refused to hand over cash and objected as his attacker tried to follow him into the secure part of a sub-post office at Westbourne Park Road, Notting Hill, west London.

Two customers, one a young girl, heard Mr Bhalla protesting shortly before a shotgun was fired and the attacker fled out of the back of the shop. It is not known whether anything was stolen in the raid, which took place shortly before 9am.

Mr Bhalla was admitted to St Mary's Hospital, Paddington, where he underwent surgery for the wounds inflicted by the single-barrelled sawn-off shotgun.

Inspector Ian Dyson, of Notting Hill police station, said: "We do not know how many people were in the shop, but we believe there may have been a number of customers who fled when they heard the shot." He appealed for anyone who saw the attacker, described as black, aged about 27, 5ft 6in, and with short afro hair, to come forward.

Riaz Dooley, who runs a neighbouring travel shop, said that Mr Bhalla, married with two children, was not the type to be easily intimidated. "He is a strong-willed chap and I can imagine him not giving in to a robber," he said. "I've known him for 15 years and you could not meet a friendlier chap. You read about these things, but it is a terrible shock when they happen on your doorstep. I'm just praying he pulls through."

A spokesman for Post Office Counters said: "Everyone in the Post Office is outraged by this crime, which was carried out with vicious disregard for the victim."

If I were a pensioner in London I would be able to claim free travel. It seems most unfair to me."

British Rail said: "The reduced Underground fares were not socially subsidised in any way and we could no longer afford them."

At Liverpool Street station, many commuters paying fares 8 per cent higher than the week before claimed that the new fares were too much for the service provided.

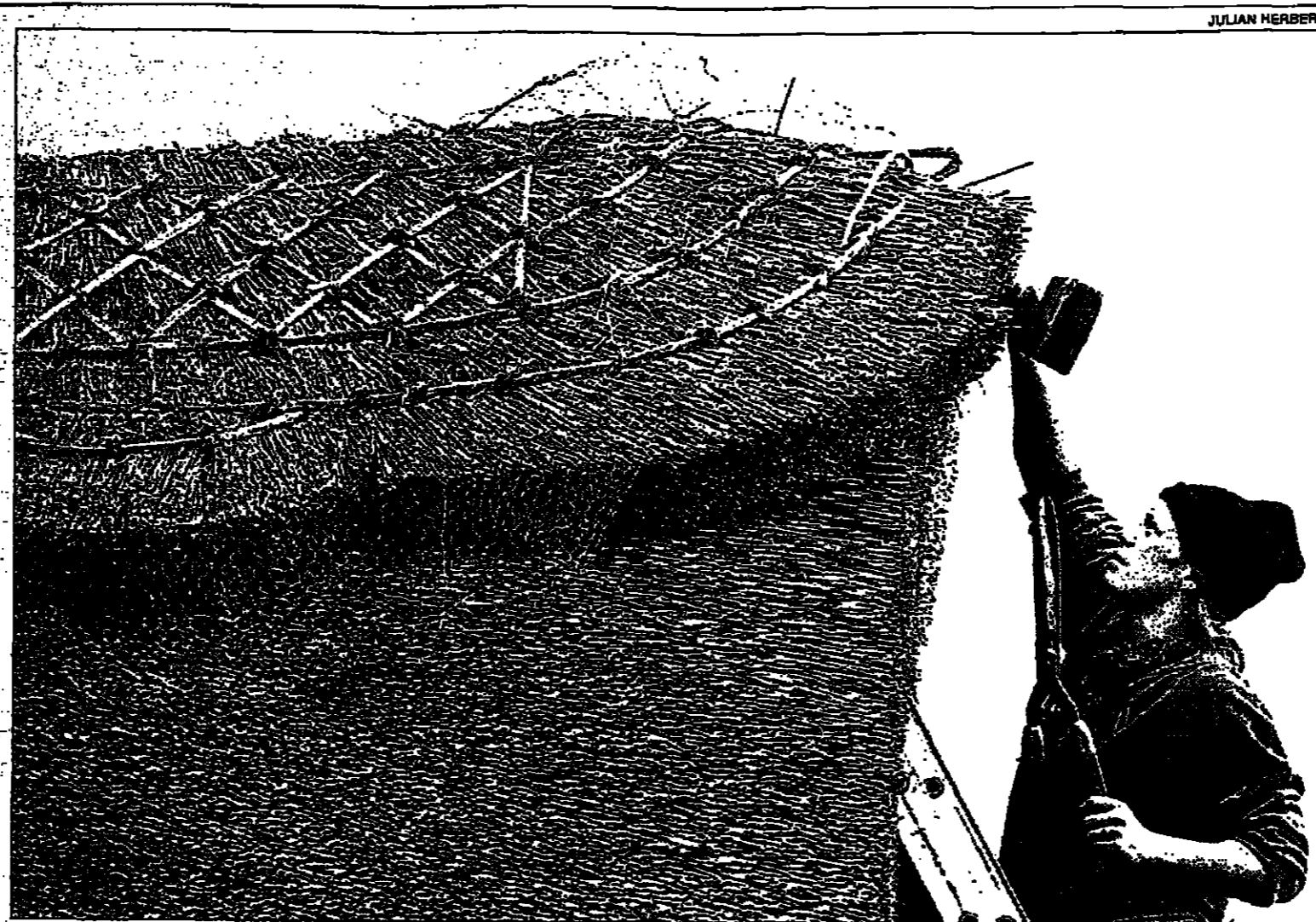
Alan Cook, aged 45, must pay 9 per cent more for his £245 quarterly season ticket from Clides Park, Essex, because of improvements to the service on his line. He said: "I don't think the price rise is merited. There is scope for further improvement. I accept that because of increases generally there do have to be some price rises but they should be no greater than the rate of inflation."

Mr Cook, a chartered surveyor working for a financial services company in the City, said that the increase would add to pressure on those already feeling the pinch.

James Swanson, an executive search consultant, yesterday endured a ten-minute delay on his journey into St Pancras from Kettering, Northamptonshire, as well as a rise in his fare. He is now paying £89 a week for a ticket, which also covers London Transport, compared with the £35 a week he was paying when he moved to Kettering four years ago.

He said: "How can British Rail justify a rise of 8 per cent at a time when they know many of their customers have either lost their jobs in the past year because of the recession, or if they haven't lost their jobs they have had to accept a pay rise lower than the inflation rate or no rise at all? The service hasn't improved in any way over the past four years. My fares have more than doubled, but my salary hasn't."

John Prescott, shadow transport minister, said: "Not only do we have the most expensive fare system in Europe but the greatest burden is on those least able to afford it."



Straw in the wind: Kate Glover, who has become the first woman member of the National Society of Master Thatchers, working on a house at Stanford Dingley, Berkshire. The society celebrates its 25th anniversary this year and claims to be the oldest national body in the craft. Miss Glover, aged 26, of Reading, has worked for a Berkshire thatching company since leaving art college in 1987

Doctors test anti-cancer diet on middle-aged men

By THOMSON PRENTICE, MEDICAL CORRESPONDENT

CHANGES in diet could give protection against cancer and provide relief from arthritis, researchers said yesterday.

Doctors in Aberdeen are launching a study to test the theory that a diet rich in vitamins such as those in carrots and oranges can help to protect against, and possibly prevent, some cancers.

In a three-year project funded by the Cancer Research Campaign, men aged over 50 will be given vitamins A, C and E, and samples of their blood will be analysed for early signs of the changes in blood cells that can lead to cancer. Natural chemicals in the body can cause such changes, but their impact might be reduced by vitamin-rich diets, doctors believe.

The study will be based at the Rowett Research Institute, Aberdeen, and the findings compared with statistics from southern Italy and Greece, where such diets are

more common and there are lower rates of cancer of the breast and colon.

Last November, scientists launched what is claimed to be the world's biggest investigation of the links between diet and cancer. More than 400,000 people in eight European countries, including 85,000 in Britain, will take part. The first results are expected in about five years.

People who switch to a low-fat diet might gain some relief from arthritis, and fish oil and evening primrose oil might also help, the Arthritis and Rheumatism Council said yesterday. Diet could play a role in aggravating the symptoms among many of Britain's eight million sufferers, John Kirwan, consultant senior lecturer in rheumatology at Bristol University, said.

Dr Kirwan is author of an educational booklet published yesterday by the council. "There is increasing

evidence that diet can affect some forms of arthritis," he said. "As far as we can tell at present, low-fat diets, cutting out red meat, full-fat milk, butter and confectionery made with butter, together with an increased intake of some cold water fish or vegetable oil, may enable people to take fewer pain killers and anti-inflammatory drugs."

Obesity seemed to make arthritis symptoms worse, but there was no convincing evidence that changes in vitamins or minerals made any difference to arthritis. Sufferers thinking about big changes to their diet should seek the advice of a doctor or dietician first, Dr Kirwan said.

Diet and Arthritis is available free by sending a stamped, addressed envelope to the council at Brunel Drive, Northern Road industrial estate, Newark, Nottinghamshire NG24 2DE.

Dentists demand extra NHS pay

By JEREMY LAURANCE, HEALTH SERVICES CORRESPONDENT

GROWING concern about the number of dentists giving up NHS work has forced the government to act to stem the drift to the private sector. Ministers fear that in some areas, particularly London and the South-East, many patients have great difficulty finding an NHS dentist.

After months in which the health department denied there was a shortage, ministers are now demanding that a solution be found. British Dental Association negotiators are to meet department officials tomorrow to discuss changes to dentists' pay aimed at rewarding those who make the greatest commitment to the NHS.

William Waldegrave, the health secretary, met leaders of the association before Christmas. "He was concerned about provision for children, especially those with very bad mouths who may find it difficult to get on a dentist's NHS list," Joe Rich, chairman of the association's general services committee, said. "But he was also concerned about areas of the country where it is difficult for adults to get on a list."

The change of heart by ministers follows a health department survey last autumn

to check on the availability of dentists to NHS patients. Publication of the results has been delayed — to save ministerial embarrassment, dentists suspect — but they will be released shortly.

A similar survey by the association last summer showed that the proportion of dentists accepting private patients had doubled in the past year, with half those in London and one third elsewhere in the South-East now accepting private patients. Several family service health authorities, formerly family practitioner committees, have had to help patients find an NHS dentist.

The department is understood to want to create a new allowance payable at different levels according to the amount of time a dentist spends treating health service patients, and to increase the payments for treating children.

But there is disagreement over how the changes are to be funded. The department wants to reduce existing payments, leaving dentists with the same average NHS earnings of £32,500 a year. The association says the changes must be paid for with extra funds.

Cycle study attacks car pollution

If Britons used cycles for a fifth of their journeys, nitrogen oxide emissions from cars would be cut by 30,000 tonnes a year and carbon monoxide by 215,000 tonnes, says a study published today.

Seventy-five per cent of personal journeys and 61 per cent of car trips are less than five miles long, says the report by the Cyclists' Touring Club. If 20 per cent of non-walking journeys were made by cycle, more than 6.5 billion miles of car travel would be eliminated a year.

The government and local authorities are urged to plan "cycle-friendly" towns and encourage a cultural shift to cycling. "Continental-style levels of cycling would cut pollution, ease congestion and make people fitter," a club spokesman said.

BR death case

Neil Cannon, aged 35, a British Rail worker, was charged at Exeter magistrates' court with the manslaughter of a colleague who was crushed to death in a shunting engine cab in a crash last July.

Body enquiry

A woman car passenger complained to a Co-op funeral parlour at Darlington, Co Durham, that staff wheeled a body in a bag across the pavement upright on a trolley, "like a bag of potatoes". The company said the body was on a wheeled stretcher and good procedure was not breached.

Hostage alert

Police took a gun and ammunition from a house at Catford, southeast London, and questioned two men after a woman aged 20 telephoned her mother in Sunderland and said that her boyfriend was holding her hostage.

Hurt's record

John Hurt, the actor, reads a poem on a record to be released this month to help raise £1.5 million for an alcoholic treatment centre near his home in Co Kildare.

Dummer raid

Thieves stole polo and garden equipment worth £10,000 from the home of Major Ronald Ferguson, the Duchess of York's father, at Dummer, Hampshire.

Family anger

The family of a widow aged 89, who suffered a fatal stroke, blame her death on a Christmas day burglary at her home in Bestwood Park, Nottinghamshire.

Wily bird

A family of four were woken to a fire at their home in Basingstoke, Hampshire, by the squawking of their parrot.



Homeless no more: Eva Burrows meets people the Salvation Army helped

Homeless in the front line

By RUTH GLEDHILL, RELIGION CORRESPONDENT

THE Salvation Army yesterday announced plans to raise £35 million over five years to help London's homeless.

The charity intends to increase the number it can help in London from 750 to 1,000, and to upgrade its dormitory-style hostels. About £27 million will be sought from the government through the Housing Corporation. A public appeal for £8 million will be launched later this year. A £200,000 news-

paper and radio advertising campaign started yesterday.

The government is considering requests for about £15.5 million for the army to provide two new hostels and 130 flats in London.

According to research for the charity, London's homelessness is as bad as any big Third World city's, with 73,000 in squats, hostels and bed-and-breakfast hotels, and 2,000 sleeping rough. The army plans to extend

its remit beyond emergency help. Homeless people will be encouraged to move from hostels to semi-permanent accommodation. Commissioner John Larsson said: "People need not live on the street. People need not live permanently in hostels."

General Eva Burrows, the charity's world leader, said: "Homelessness is not just a social evil in itself. It is the catalyst and the breeding ground for other problems."

Justice waits for jurors

By FRANCES GIBB, LEGAL CORRESPONDENT

EIGHT Old Bailey courts could hear no cases yesterday when large numbers of jurors failed to arrive after the Christmas break.

The severe shortage of jurors was made worse because court officials had tried to avoid disrupting Christmas holidays and excused 200 of the 500 summoned last Thursday for the start of the New Year term. The Lord Chancellor's department was seeking spare jurors yesterday from other London courts and the Home Counties and using buses to bring them to the Old Bailey.

The department said jurors called to begin their two weeks' service last Thursday had been expected to cover this week's court needs. "A large number failed to turn up and are being pursued and invited to attend tomorrow," a spokesman said.

Jurors can be fined for failing to attend without reasonable cause when summoned. If insufficient jurors are found, trials at some of the 19 courts at the Old Bailey could be affected until next Monday when more than 150 new jurors are due to report for duty.

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Class war rhetoric dogs Ireland's comrades

By EDWARD GORMAN, IRELAND CORRESPONDENT

IRELAND'S Marxist-Leninist Workers' Party is in the throes of a life-threatening identity crisis as its leader attempts reforms in the face of fierce opposition from the old guard. Proinsias de Rossa, the party president and MEP, denies that a damaging split is imminent and claims that an overwhelming majority support his programme.

The party, with seven members in the Dáil, is the descendant of Official Sinn Féin — the political wing of

the IRA. Despite revolutions in the eastern bloc and the collapse of the Soviet Union, it has clung doggedly to what many in the party now see as the embarrassing language of revolutionary Marxism.

At the party's last annual conference, in May, for example, the hardline contingent from Northern Ireland forced an amendment to the new programme for democratic socialism, emphasising "the central importance of the class struggle, the working class and the role of a revolutionary democratic socialist party in the movement for political, economic and social change and the

transformation of capitalist society". Mr de Rossa and his supporters believe that such rhetoric is out of touch with the perceptions of voters on the Irish left.

An internal report to be debated in March advocates sweeping changes in the rules and structures of the party as part of Mr de Rossa's vision of a more modern and democratic socialist image.

That vision is opposed by a small but influential clique of traditionalists led by Sean Garland, the party's Dublin-based national treasurer, and Cathal Goulding, the former chief of staff of the IRA, who seem

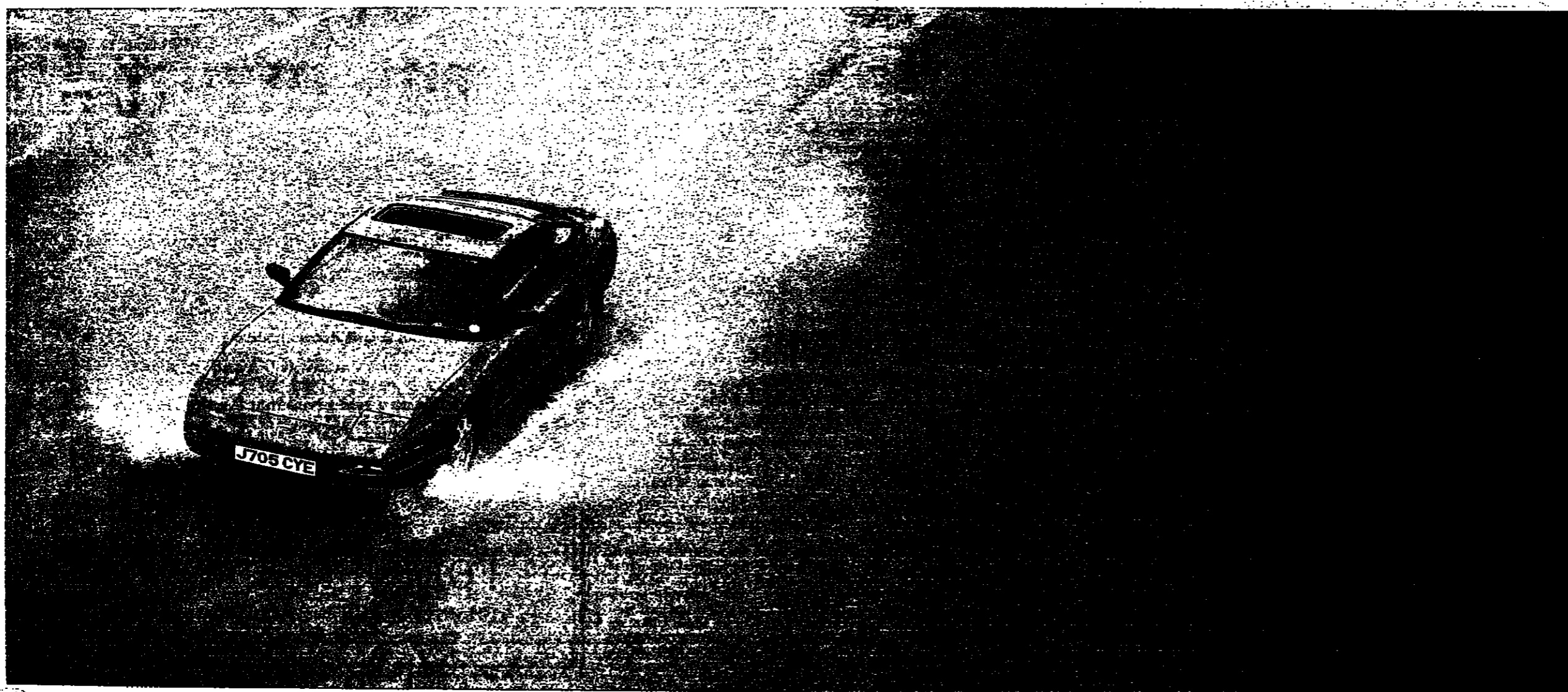
determined to engineer a split over the reform programme. The division can only further weaken a party deep in debt and unable to shake off allegations of continued links with the racketeering activities of the IRA in Northern Ireland.

Further damage was caused recently by allegations that big payments were made to the party in 1989 and 1990 by the Communist party of the Soviet Union. The Workers' party is also suffering in the electorate's eyes from its past support of dictatorial eastern bloc regimes and its failure to condemn human rights abuses in those states.

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CINEMA

Keep it cheap and in the family

In its struggle against recession, Hollywood is slashing budgets and turning its back on sex. David Robinson reports

Hollywood is an anxious place as it faces 1992. Things have changed; but nobody yet quite knows what direction the future will take, or how it will affect the films we see. Recession is biting hard. For the first time in 15 years, the annual box-office attendance in America has slipped below one billion.

Companies that seemed impregnable are tumbling. Orion, with two of the biggest films of 1991 — *Dances With Wolves* and *The Silence of the Lambs* — to its credit, has filed for Chapter 11 bankruptcy protection. Carolco may follow suit, following massive layoffs and dramatic stock collapse. Although Carolco's *Terminator 2* was the biggest box-office hit of the year, the film's \$100m (\$54 million) production budget appears to have over-extended the company.

MGM-Parade suffered a year of turmoil in 1991, following its adventures with *Signor Parretti*, the Italian waiter-turned-finance man who was removed as its head. Parretti is currently in jail in Italy, facing tax evasion charges. As other companies struggle, the only Hollywood major currently expanding its operations is the Japanese-owned Sony Entertainment Corporation, which is refurbishing the former MGM lot in Culver City for its Columbia and TriStar divisions.

Jack Valenti, president of the Motion Picture Association of America, refuses to be dispirited by all this. He points out that the fall in domestic attendances goes with a massive rise in the home video market. Moreover, Hollywood's foreign market continues to grow. Today 41 per cent of the industry's revenues come from abroad, compared with 23 per cent 12 years ago.

"People are not satisfied with the dreary plausibilities of everyday living. They want to be entertained. Which is why American movies are wanted and watched everywhere on this weary, wracked planet. That's not a fancy. It's a fact."

Valenti feels that alarm at falling box office and rising costs is a positive lesson to the industry. "In my opinion this adversity may be

the best thing that has happened to us in a long time. We have become flabby. We have made pictures that shouldn't have been made because we thought that when we beckoned, they would come... as they say in *Field of Dreams*."

"We allowed our kinship with audiences to grow slack. We offered them less than we are capable of, and not as much as they deserve. When competition for funding grows tense and the struggle for an audience's favour tightens, the creative curve inevitably ascends."

Hollywood is watching with particular anxiety the fortunes of *Hook*, which opened just before Christmas. The film and its beguiling Steven Spielberg, exemplify the excesses of the Eighties. A prodigal lavishing of sets and special effects on a small fantasy update of *Peter Pan*, *Hook* is

believed to have cost not less than \$80m. To recoup this will involve gross box office takings of at least \$250m. First predictions make this seem unlikely. *Variety* wrote: "*Hook* in all its opulence and frenzy, may be singled out, not necessarily on its merits as a movie, but as a metaphor for a time that is no more."

As Hollywood adjusts to a changing economy, the watchword is "more is less". Disney boasts that the cost of its pictures has been running 20 per cent below last year's levels.

The 150 films the major distributors will release during 1992 are estimated at average budgets of \$19.5m, compared with \$19.8m in 1990. Fewer films in future are likely to escalate up to and above the \$40m mark.

Stars are taking salary cuts. The handful of box-office infallibles such as Julia Roberts, Arnold Schwarzenegger, Mel Gibson and Kevin Costner can still name their price (Schwarzenegger's remuneration for *Terminator 2* included a 1982 Gulfstream jet and Carolco is paying Michael Douglas \$15m to star in *Basic Instinct*). Other stars, however, are finding their fees slashed by as much as 50 or 75 per cent. Writers are facing similar cuts.

For years Hollywood has narrowed its sights to the teen and



Extravagantly overloaded fantasy? Dustin Hoffman as Hook and Robin Williams as Peter Pan in Steven Spielberg's *Hook*

twenties market. Recent major successes such as *Home Alone* and *Beauty and the Beast*, however, have managed to provide fun for the juvenile audience at the same time as entertainment for the more mature spectator.

In consequence there is a widespread feeling that survival in the next decade could be a matter of creating wholesome, family-oriented entertainment. In earnest of this, Warners is planning a new Warner Bros Family Films Division, while Universal, Paramount, TriStar and Columbia are said to be looking in the same direction.

"Everyone is waking up to the same thing at the same time," says one Hollywood executive. "Maybe because all the executives are baby boomers who suddenly understand family entertainment because they

have families, or maybe they just understand that there is a real return to family entertainment and families in general."

In this new climate the musical, after years of apparent extinction, is back in a big way. The impetus has been the enormous success of Disney's *The Little Mermaid* and *Beauty and the Beast* — not to speak of the \$100m which the company should earn from the video release of the 50-year-old *Fantasia*. Disney's 1992 animated musical will be *Aladdin*, while *Fantasia Continued*, is already in the works.

Disney is also returning to live-action musicals. The company's 1992 releases will include *Swing Kids*, the story of a band of jazz-obsessed youngsters in pre-war Nazi Germany; and *Newsies*, about an 1895 newsboys' strike against

the publishing empires of Pulitzer and Hearst.

Every studio, it seems, has musical projects. Warners is still looking for a director for *Les Misérables*. Columbia is preparing *Into the Woods*, TriStar a musical life of Lotte Lenya, to star Bette Midler. Universal plans two animated musicals: *Cats* and *We're Back*, which is about dinosaurs.

Sex is out of fashion. Ironically the new NC-17 rating which in theory would permit more adult subjects has coincided with a period of general conservatism, together with an AIDS-related evasion of sexuality. Peter Rainer, in the *Los Angeles Times*, points out that it was no coincidence that the hero of the very successful sex, lies and videotape was an impotent voyeur.

"In most of the new films there's often so little going on between men and women on any level that when sex happens, it's weirdly abstract." Sexuality, he points out, has moved from movies to pop videos and magazine advertising.

The erotic attraction of violence, however, is likely to survive in the new era. Paul Verhoeven, director of *Robocop*, is currently making the aforementioned *Basic Instinct*, which is a sexual murder mystery. In a recent debate on screen violence he said, "Art is a reflection of the world. If the world is horrible, the reflection in the mirror is horrible. Every human being has a nasty, shadowy side."

For the moment, though — pace Verhoeven — it seems that Hollywood might see economic advantage in family fare and the nicer side of humanity.

RECORDS: CLASSICAL

Mixed doubles

Schubert: Sonata in A, Rondo, Fantasy, Kremer, Afanassiev, DG 431 654-2
Chopin: Scherzos, Barcouse, Barcarolle, Pollini, DG 431 623-2

HERE are two doses of double astonishment, the kind that comes when extraordinary skill works away at reawakening music, so that all the busy brilliance one hears is functioning in a breathtaking feat of artistic excavation. Gidon Kremer and Valery Afanassiev have already done that for the Brahms violin sonatas; in the last three of Schubert's works for violin and piano, as before, the effect is to make the music seem odder and more various.

There is not much room for that in the A major Sonata of 1817, but the two pieces of a decade later, the B minor Rondo and the C major Fantasy, become masterpieces of the musical Gothic. A lot of the characterisation comes from Afanassiev: he has a leaning towards sublimated kitsch. The opening of the fantasy has a beautiful, quiet rolling tremolando that retrieves magic for the gesture while recalling its debasement at the hands of cinema pianists. Kremer's entry here, and again when the material is repeated after an allegretto and a set of song variations, is marvellously stealthy; he is also appropriately alert and mercurial in music that comes from the age of Paganini (Schubert was actually writing for a young Bohemian player, Josef Slavik).

Schubert's violinist also had an association with Chopin, whose four scherzos are the main stuff of Maurizio Pollini's latest record. This is typical Pollini: "dazzling", one might call it, if that did not suggest a showiness quite alien to this musician. Where much of the outer music in the first scherzo goes at almost unbelievable speed, the effect is jagged, manic, violently lit — certainly not a spinning of mere brilliance. And Pollini can be just as much on the edge in the slower music in the intensity of his phrasing, or the tension he reveals between rival contrapuntal lines, or the meaning of what might have passed for a conventional accompanying figure.

PAUL GRIFFITHS

Mersey money

THE campaign to refurbish Liverpool's art deco Philharmonic Hall, home of the Royal Liverpool Philharmonic Orchestra, received a big boost yesterday. Michael Portillo, the minister for inner cities, announced a £3 million "urban programme grant", conditional upon the orchestra raising a matching £3 million from private donations in the next three months.

ARTS REVIEWS
Theatre, Radio and Music
page 16

daunting as it appears, because the appeal fund, launched last January, already stands at £2.18 million, thanks largely to a £1 million donation from the charitable foundation set up by the Littlewoods pools heir, Peter Moores. Now the orchestra (the only one in the country to manage its own hall) wants to increase the appeal target to £9 million to allow the acoustics to be improved.

Last chance...

FOR its first venture into "arena opera" the Royal Opera revived Andrei Serban's fittingly spectacular 1984 production of Puccini's *Turandot*, which is fanned admirably to fill Wembley Arena (081-900 1919). Strongly cast, well played; only the amplification leaves room for doubt. Final performance tonight at 7.30pm.

GALLERIES: EDINBURGH

Scrubland and adobe

Andrew Gibbon
Williams reviews a show of American art, on a visit from Texas to Scotland

Clemenceau observed that America missed out on civilisation, progressing directly from barbarism to degeneration. Any first-time European visitor prejudiced by his remark is assured of a humbling experience. Apart from museums bulging with the imported heritage of the old world, there is the indigenous product: not all of it weak and derivative.

Texas is not the first place one might expect a distinctive native school of paintings to have developed. Yet it was in the Southwest — not just in the Lone Star State but even more impressively in neighbouring New Mexico — that, between the wars, a modern realist style took root and flourished.

Over the next 30 years a group of artists, many of them women, produced a wealth of paintings and graphic work which has the same quintessentially American feel about it as the music of Aaron Copland. Notwithstanding the New York phenomenon of abstract expressionism, it is arguably the most valid visual manifestation of 20th century America's innate artistic sensibility.

Unfortunately for members of groups such as the Texas

Printmakers, one-time surrealist Georgia O'Keeffe chose to live near that attractive town and magnet for artists: Santa Fe. Her reputation was so effectively promoted over the years that less demonstrative talents elsewhere in the region were obliged to take a back seat.

Texas Realism, an intense little show from Dallas's Southern Methodist University organised under the auspices of the John Judd Memorial in Bath, puts a choice selection of them up front. In doing so, it demonstrates a paradox: awe-inspiring environments are often better served by self-effacing artists than by great egos.

For half a century until his death in 1989, the artist Jerry Bywaters, a professor at the university, diligently assembled this unique collection. Conveniently, it is within Bywaters's own work that the salient features of the school are most comprehensively ex-

emplified. In a compelling oil he painted in 1939 and called *Mountains Meet The Plains*, almost tangible shafts of light stream through clouds gathering atop a dramatically undulating horizon; below, a massive typography is defined in vivid chiaroscuro. He describes rocky outcrops and cacti with the crisp, incisive technique of the Italian Quattrocento, and — with a limited palette of earthen hues leavened by the occasional dash of vibrant colour — succeeds in invoking the spirit of the place.

Bywaters is a discovery, but he fails to make as much of the mysterious atmosphere of rural Texas as he might. For that reward one must turn to the even more striking, almost early Renaissance vision of William Lester. By the introduction of some dozing apostles, his lithograph *Rock and Cedar* might easily be converted into a depiction of Christ's agony, echoing Mantegna. Accentuating anthropomorphic qualities in natural forms, Lester frequently approximates to English artists



Unrestrained and uncomfortably close to kitsch: Otis Dozier's *Jack Rabbits*, 1935

who were playing the same game during this period. Not all these artists refrained from populating their scenes. Perhaps the best known visitor, Missouri-born Thomas Hart Benton, seized upon the relationship between cowboy and herd, delighting in the asymmetrical shapes of buckled stetson, rickety barn or wind-driven water pump and infusing his subjects with macho excitement. An even less restrained trespasser on territory con-

quered earlier by the doyen of Wild West artists, Frederic Remington, is Otis Dozier. As with Remington, however, Dozier arrives at artistic solutions close to kitsch.

Most of the prints in this exhibition modestly project an impression of Texas which is untroubled, contented and industrious. Perhaps then, in view of the show's source and motive, it is a shame that the most gripping items derive their power from the land of the chill and pueblo.

Stella LaMond and Alexandre Hogue both focus on that most picturesque feature of New Mexico: adobe architecture. It seems that this state's blend of Indian and Spanish cultures stimulated these artists as effectively as it seduced that other painter-immigrant, D.H. Lawrence.

● Texas Realism from the Southern Methodist University Art Collection, Dallas, at the Scottish National Gallery of Modern Art, Belford Road, Edinburgh (031-556 8921), until February 2.

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Sculpture with arches

Liz Smith reports on footwear at Hobbs, designed by Marilyn Anselm to match the company's clothes

Every time Marilyn Anselm designs a suit or a dress for her chain of Hobbs shops, she knows precisely the style of shoes that should be worn with it. Once she is able to leave her designs with her team of pattern-cutters in the Regent's Park mews housing the London headquarters of Hobbs, Mrs Anselm heads for Italy to have the shoes made. Most fashion shops stock the accessories required to complete an outfit. Hobbs is unique in selling footwear and clothing created by one designer committed to a well co-ordinated look.

"When I was working on 1960s-inspired dresses, ideas about platform soles, rounded toes and chunky heels came drifting back, and I had some made," Mrs Anselm says, lining up a pink dogtooth check jacket and slip dresses in sugar pink and white cotton against a display of stubby-toed pumps in black patent or sugar pink. Alongside are more elegant, two-toned navy and white courts on thick, sculptural high heels, priced £57.99, and shown right worn with a Hobbs navy and white bouclé jacket, £99, and matching skirt, £39.99. "Not every woman wants to look like a baby doll," she says.

Zippered inside a second-skin caudal of charcoal Lycra and wool (worn with tweed hacking jacket and sleek tan ankle boots), Mrs Anselm talks as enthusiastically about Hobbs's new long "suffragette" skirts or washed silk bush jackets as the strappy gladiator sandals (£49.99, right) and "Betty Boop" clumpy-toed court shoes coming into the shops for spring. Ask which design process she enjoys most, and she is clearly stumped for an answer. "I immerse myself in both," she says.

Brought up in Derby, Mrs Anselm had no formal fashion training. She studied sculpture at the Central School of Art, a discipline to which she constantly refers when talking about the lines, sculpted heels and materials of her shoes. Her enthusiasm for balance and tension in a design and the "wonderful space" outlined by arch and heel might be meat for Freud's *Corner*, were it not so clearly illustrated by the suede court shoe, £57.99, shown below. "A shoe designer should be a sculptor rather than a painter," she says. For that reason she admires the sculptural work of Robert Clergerie, the French shoe designer.

She sketches every simple "de-collette" on to the vamp of a paper-covered last herself to achieve the effect she wants, and constantly battles to put right the subtle changes that inevitably occur in the manufacturing process of a heel as it progresses from the original wood sculpture to the final plastic heel.

When, after all her efforts, she discovers copies of her boots and shoes knocked off by competitors, she is justifiably angry. Plagiarism

is the price of success in the fashion business. Not that Mrs Anselm needs further proof of her success.

In 1980, when she opened the first Hobbs shop in South Molton Street (then London's only up-market shopping mall) Mrs Anselm pioneered the idea of providing women with a co-ordinated wardrobe at an affordable price. This was before Next and Jigsaw, and there was a market gap between international designer style and the big chains. The name Hobbs was picked from an advertisement in *Horse & Hound* for George Hobbs horse boxes (Mrs Anselm organises her work schedule to allow maximum time with her horses at home in Oxfordshire), and the thoroughbred style was carried through with the bottle-green labels and polished wood decor in the shop.

Just over a decade later, 15 Hobbs shops flourish around the country, their sites chosen for prettiness as much as for potential customer traffic. After the success of the first two shops (a branch in King's Road, Chelsea, quickly followed the original West End shop) Mrs Anselm spent hours in Covent Garden in peak shopping periods before she decided they could afford to open another shop in the area.

Mrs Anselm says: "We sell clothes that are not expensive, but have an upmarket appeal. We want a catchment of customers who appreciate good value." At Hobbs a multi-colour striped wool blazer is priced £136, a classic white shirt costs £44.99, and a pair of linen trousers £49.99.

Hobbs remains very much a family business. Mrs Anselm's husband, Yoram, a computer specialist, has run the business from the start. Their elder daughter, Amy, has taken over responsibility for the production of more than 30,000 pairs of shoes and boots each season, as well as all knitwear which, like Hobbs footwear, is manufactured in Italy.

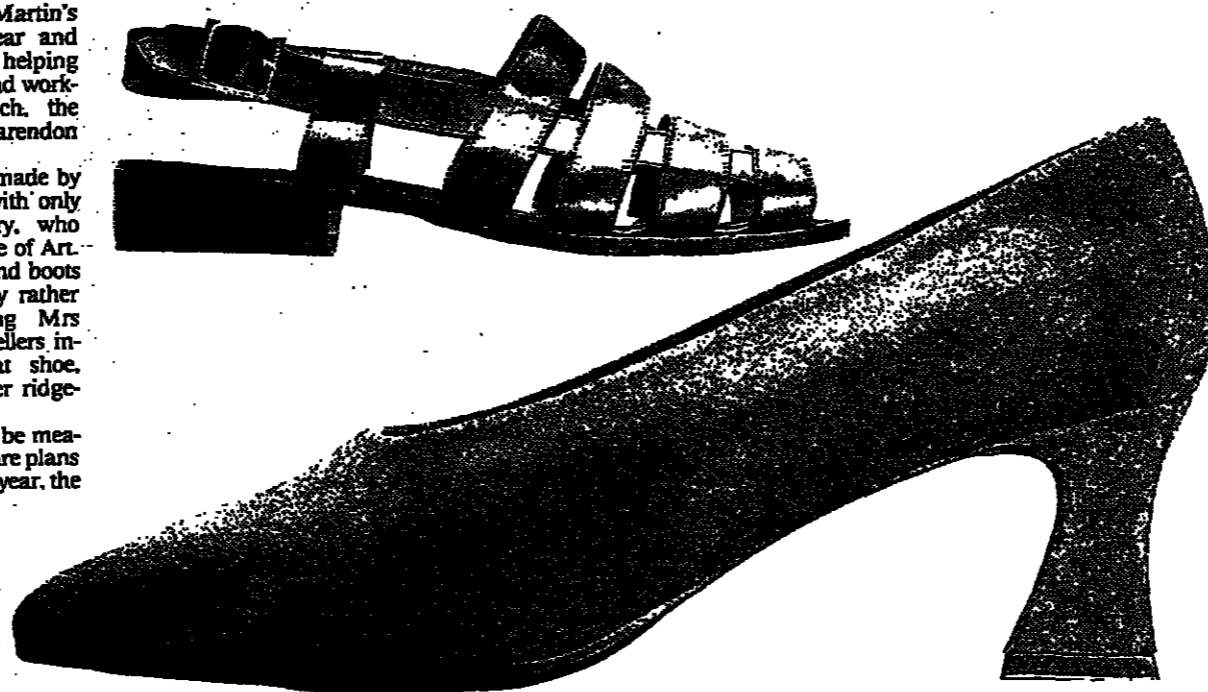
The younger daughter, Kate, now 19, left Central Saint Martin's School of Fashion last year and divides her time between helping her mother with displays and working in the Oxford branch, the newest, at a site in Little Clarendon Street.

All design decisions are made by Mrs Anselm, who works with only one assistant, Karl Henry, who trained at the Royal College of Art. The Hobbs style in shoes and boots tends to be flat and sporty rather than glamorous, reflecting Mrs Anselm's own taste. Best-sellers include an elastic-sided flat shoe, priced at £35 and a rubber ridge-soled ankle boot, £52.99.

The Hobbs's success can be measured by the fact that there are plans to open two more shops this year, the first in Edinburgh.



Suit yourself: Hobbs's navy and white bouclé jacket and skirt, also available separately, and courts



Question of balance: Marilyn Anselm's gladiator sandal, above, and her suede court shoe with sculpted heel

The art of instant antiquity

Created in Britain today — the collectors' pieces of tomorrow

Contemporary work by living craftspeople could become as collectable as antiques in the not-too-distant future, according to Paul Whitfield, the deputy chairman of Bonhams, the London auctioneer.

To focus attention on 20th-century works, Bonhams is holding a selling exhibition this month of pieces designed and made in Britain over the past two years by 130 craftsmen. This spearheads a month of auction sales at Bonhams with a post-war or 20th-century theme.

Over the past four years, Bonhams has identified itself closely with contemporary work, so why this departure from a sale by auction to a selling exhibition with fixed prices?

"We have held auctions of post-war material in the past, but this method of selling is not always effective for new work," Mr Whitfield says. "The buying public tends to react more cautiously when presented with contemporary furniture and other applied arts. It was commonplace a century or more ago for works by living artists to outperform antiques. We are convinced that this is the direction in which collecting is going," he says.

By extending the viewing period while removing the

hammer's Damoclesian pressure, he hopes the exhibition will attract homeowners looking for decorative furnishings as well as collectors. But he gives a warning: "These are pieces for the future. It is important to take a dynamic approach and treat the work as heirlooms."

The exhibition consists of about 1,000 works, all of which are one-off pieces or one of a limited edition. The bias is on modern furniture, with more than 100 pieces by designers including Ron Arad, Fred Baier, John Makepeace and Mark Bra-

zier-Jones, in materials ranging from wood to metal or carbon fibre. Other categories include ceramics, glass, silver, lighting, floor coverings, book-binding, stained and decorative glass and musical instruments.

Prices are often cheaper than those at galleries since Bonhams's commission, incorporated in the maker's selling price, is a low 30 per cent. The accent is on affordability, although it is possible to pay £24,000 for an expanding circular dining table by Senior Carmichael. Many pieces are hovering

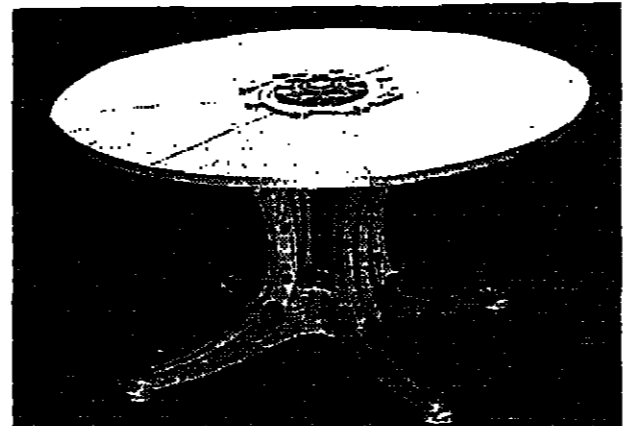
around the £100-£200 mark. How can you tell which pieces are likely to increase in value? Mr Whitfield advises: "Trust your own judgment. The pieces have been selected for their quality and the consistency of their makers."

One of the aims of the exhibition is to provide contemporary craftspeople with a showcase. Peta Levi, its curator, has been encouraged by the response from the designers, many of whom have created new work for the exhibition. She has also been surprised by the number of designers keen to cooperate with each other. Chris Lisney, a furniture and lighting designer, has teamed up with Neil Bottle, a textiles expert; Caroline Vivian, a lighting specialist, and Harriet Wallace-Jones have made wall hanging frames.

Under Ms Levi's guidance, many of the designers have made practical items for the home, including a video cabinet by Peter Southall, a library steps by David Field and an exuberant metal cocktail cabinet with lit glass shelving by Davey Boyall.

NICOLE SWENGLEY

Decorative Arts Today runs from 20-29 Jan at Bonhams, Montpelier Street, Knightsbridge, London SW7 1HH. Tel 071-554 9161. Weekdays 10am-5pm; weekends 11am-4pm.



Art of dining well: Senior Carmichael's £24,000 table

How Wren was revived by the Angel

A home for the elderly recalls the classic lines of a master architect

Many architects spend a lifetime agonising in the search of a language of their own time. John Melvin has found one. Two miles north of the Angel in Islington, north London, there is a "Wrennaissance". Not in the late 17th or 18th-century idiom, but in a vigorous and unmistakably contemporary one.

Not only Wren would have approved, but Vanbrugh and Hawksmoor, too. Here is the modern building full of movement, with a bold facade and a romantic silhouette of chimney stacks and roof pavilions. Mr Melvin has also revived a tradition of English architecture, quality housing for the elderly as represented by Wren's hospitals at Chelsea and Greenwich.

His clients, the Mercers (the oldest of the city livery companies) wanted to make provision for the elderly in inner London. Few central sites have been available for such projects, but local authority cutbacks have led the Borough of Islington to release land it had intended for its own use.

The commission for 384-400 Essex Road represents a brilliant marriage of charity and community interests. It provides 29 new flats for the elderly, half nominated by the Mercers and half by the council, as well as a new surgery next door for doctors serving neighbourhood council flats and Mercers tenants.

Excellence stems first from the fact that the Mercers wanted buildings that would last and age well. Their immediate appeal lies in the mellow tone of bricks in hues of pink, brown, and orange, mixed at random. The bricks come from Germany, simply because they were half the price. Mr Melvin has also revived the traditional Flemish bond which became dominant in the 17th century, with end-on bricks (headers) alternating with stretchers (set longways). Most striking are vertical chequered panels, "inspired by Lutyns's Marsh Court".

Several years ago, Mr Melvin attended the Palladio exhibition in Vicenza, "to search for the source of the London terrace house. Part of the Palladian box of tricks is the hierarchy of window sizes, getting smaller towards the top. That wasn't possible here." Hence the vertical modelling, disguising "that the windows are the same".

His buildings, he says, are coded with references to Charles Holden and Norman Shaw, his heroes. The tall chimney stacks are taken from Wren's Wilmshurst Hall. Each has four flues and the roof pavilions contain lift motor rooms. What gives them style are bold, positively Egyptian cornices. Each

pavilion is flanked by chimneys and chequer panels alternate with the three-storey entrances. To prevent monotony, the street corner is turned on a skew, with chequer work carried up the chimney stacks.

Mr Melvin was determined that "you must feel a pride of possession as soon as you cross the threshold". So the woodwork of the doorway is richly detailed and inside he makes a feature of sculptural beechwood staircase posts.

The flats open off the staircases and lifts, two to a floor, and consist of sitting room, kitchen, bathroom, main bedroom and study bedroom. There is a live-in warden on the top floor. A communal laundry is provided.



Bold facade: the home's entrance

Isabel Harris, the warden, says: "I was working with sheltered housing before. Old people, still fit, would move in and become apathetic, just because it was like a home with 24-hour care. Here they have to stay independent. And there are none of those long corridors which breed gossip and friction." One criticism, she says, is that the lounge near the top of the building is difficult to reach, and too small. "They've had a parties there and can hardly dance."

While five storeys is more than usual in such accommodation, most of the tenants who came to view the flats, asked for one of the higher ones, Mrs Harris says.

Helen Groombridge, aged 83, is content. "I came from council flats. It was awful. Cold and damp. Here it's warm and very well kept."

Doreen Ashton, aged 58, who lives in a lower ground floor flat, finds the lifts convenient. "I can go and see my father, in the next block, by taking the lift to the top, walking along the corridor, and taking the next lift down."

If Mr Melvin gets the Royal Institute of British Architects award he deserves, "for emulating traditional qualities without pastiche or parody", the Mercers will soon be commissioning a further block from him.

MARCUS BINNEY

A BLAZE OF PANSIES TO STITCH

EHRMAN TAPESTRY



Elian McCready designed this wonderful tapestry with Kaffe Fassett in a blaze of rich colours: saffron and amber, flame and glowing orange, a paler lemon and flaxen yellow, plum, lilac, crimson, magenta and deep maroon are all blended in the petals of the flowers. While the background leaves, just glimpsed at the corners and edge of the cushion, are a subdued mix of ash green, jade and frosty sage. It makes a magnificent large cushion or stitched panel.

Measuring 20" x 20" the canvas is printed in full colour on 10 holes to the inch canvas. 100% pure wool from the Paterna range is used and the design can be worked in either half-cross or tent stitch. The kit costs £39.95, including postage and packing, and comes complete with canvas, wool, needle and instruction leaflet. When ordering use FREEPOST - no stamp needed.

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TUESDAY JANUARY 7 1992

BUSINESS EDITOR JOHN BELL

TODAY IN BUSINESS

COAL CLASH

Malcolm Edwards, British Coal's commercial director, may leave after a clash over strategy with Neil Clarke, the corporation's new chairman. Page 21

ROLLS LINK

Rolls Royce is to team up with Textron Lycoming, America's third largest aero engine maker, to upgrade the T7 engine to power McDonnell Douglas's new mid-range twin jet, the MD-95. Page 21

CLOSURE

Tony Habgood, chief executive of Buzel, has closed the loss-making American food distribution operation, acquired in 1987 for \$40 million. Times, Page 20

TRADE STAKES

Carlo Engineering said a 7.9 per cent stake in Arthur Lee and a 7 per cent holding in Wellman were "trade investments". Carlo's pre-tax profits fell 33 per cent to £2.87 million in the half-year ended September. Times, Page 20

GATT HOPES

Carla Hills, the American trade representative, hopes to break the GATT deadlock at talks with European commissioners in Washington today. Page 20

US dollar 1.8740 (+0.0220)
German mark 2.8522 (-0.0045)
Exchange index 91.6 (+0.2)
Bank of England official close (4pm)

STOCK MARKET

FT 30 share 1906.5 (+5.1)
FT-SE 100 2493.2 (-10.9)
New York Dow Jones 3202.82 (+1.34)
Tokyo Nikkei Ave 23801.18 (+817.41)

INTEREST RATES

London Bank Base: 10%
3-month interbank 10%
3-month eligible bills 10%
US: Prime Rate 8 1/2%
Federal Funds 4%
3-month Treasury bills 3.85-3.85%
30-year bonds 106 1/2-106 3/4

CURRENCIES

London: £/\$ 1.8775
£/DM 2.9493
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Gold

London: AM \$351.15 pm \$349.40
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New York: COMEX \$348.85-349.45

NORTH SEA OIL

Brent (Jan) \$18.70 bbl (\$18.40)

RETAIL PRICES

RPI: 135.6 November (1987-100)
* Denotes midday trading price

Britain's car sales suffer record slump

BY KEVIN EASON, MOTORING CORRESPONDENT

BRITAIN'S car industry suffered its worst slump last year, according to figures to be published today by the Society of Motor Manufacturers and Traders.

Sales of new cars were fewer than 1.6 million, the lowest since 1982, 20 per cent down on 1990 and a 30 per cent drop on the record sales year of 1989.

The figures will be used as further evidence that Britain's biggest manufacturing industry has borne the brunt of the recession, hastened by swingeing budget measures imposed by Norman Lamont, the Chancellor, last March.

Industry executives now want Mr Lamont to consider lifting the tax burden on company car ownership and abolishing the special tax of 10 per cent on each new car sold.

as he goes into meetings with Treasury officials to decide on budget measures for this year.

Geoffrey Whalen, chairman of Peugeot Talbot, Britain's fourth biggest car company, said yesterday he hoped the Chancellor would give the industry hope for a 1992 recovery from "the worst two-year slump in the history of the motor industry".

Initial industry estimates expect sales to recover to between 1.7 million and 1.8 million this year unless the Chancellor is prepared to announce measures that will help revive sales.

Mr Whalen's company provided one of the few bright spots in an otherwise gloomy year. Peugeot Talbot sales fell by just 6.6 per cent compared with the 20 per cent industry average.

Market share also reached

a record 7.2 per cent, compared with 6.1 per cent in 1990 and just 1.9 per cent in 1984.

While profits are not expected to meet 1990's £107 million, Mr Whalen said they would be "acceptable" against the background of recession and the big financial losses being incurred elsewhere in the industry.

The strong performance has encouraged the French parent business, PSA of France, to speed up plans to build a new mid-range model at Ryton, Coventry, which could be in production within a year.

The new car is a reward for Ryton's rapid efficiency improvements during the Eighties. While production has faltered this year because of home sales, exports of more than 60,000 cars were 67.5 per cent of total output from the Coventry plant.

DAF, the Dutch truck and van maker, has given warning that a return to profits will be delayed until the second half of this year because of the depressed state of the European truck market and higher interest rates in The Netherlands and Germany (Wolfgang Münchau writes).

In a gloomy new year message, the company said "1991 was a particularly bad year for DAF", with vehicle production down to 50,900, compared with 54,500 a year earlier.

The sharp fall in production was a response to the need to reduce high inventory levels, as a result of which deliveries fell at a slower rate and stood at 51,185, down from 53,783 in 1990.

In the statement, the company said: "The board of management cannot therefore yet indicate at this early stage a final financial outcome for 1991, but the loss for DAF in 1991 will be very considerable".

Shareholders are told that restructuring costs have increased and that additional provisions are necessary. In Britain, the company employs just over 6,000 staff, slightly fewer than at its main plant at Eindhoven. The main British plant at Leyland and Chorley, Lancashire, and the Albion axle factory in Glasgow were particularly affected by job cuts last year. DAF operates another plant in Birmingham and a marketing operation at Thame, Oxfordshire.

Ratner near to stepping down



Besieged: Gerald Ratner, the chairman of the jewellery group, yesterday

Shares close at low of 21 1/2 p

BY GILLIAN BOWDITCH AND JON ASHWORTH

GERALD Ratner, besieged chairman and chief executive of Ratners Group, the ailing jewellery group, is poised to step down as chairman. A new chairman for the group has been lined up and is waiting in the wings. His identity may be revealed when Ratners gives details of its Christmas trading to the London Stock Exchange on Friday.

Mr Ratner, who spent yesterday in meetings with his directors, refused to comment on the pressure on him to step down. He told journalists, who had gathered at the Ratners' head office in Mayfair, London, that a full statement would be made on Friday. There is some speculation that he may also be forced to give up the role of chief executive.

The shares dropped to 18p yesterday, before rebounding to 21 1/2 p, an all time closing low. At current levels, Mr Ratner's stake in the company is worth £174,000 against £1.5 million in April last year.

Yesterday's all-day board meeting was ostensibly to discuss Christmas sales, which are believed to be down between 30 per cent and 40 per cent on last Christmas. The board is also likely to have outlined plans to close up to 100 branches of Ratners in Britain. The group is preparing to meet its bankers in the next few days. A spokeswoman for Barclays Bank, lead banker to Ratners Group, said no large meeting of all the group's bankers had yet taken place.

The group has to find £32 million in the current year to pay a £57 million put option on its convertible eurobonds and to repay a £25 million tranche of debt. Both are due in the autumn. Ratners' bankers will want to establish whether the group needs to extend its banking facilities as well as renegotiate its banking covenants. Current facilities of about £450 million might prove adequate, but Ratners could find itself short of cash in the autumn after repayments have been made and when it is building up stocks for the crucial Christmas period.

Stock market, page 22
High street Midas, page 23

Sterling stays vulnerable despite a firmer opening

BY COLIN NARBROUGH, ECONOMICS CORRESPONDENT

THE pound comfortably rode out the first day this year with the Japanese market trading again, but currency analysts expect sterling to come under pressure soon if the dollar loses more ground against the mark.

The reopening of Tokyo was expected to expose the pound to the global market and test the government's resolve to defend it. However, the market was very thin because of a holiday in continental Europe. Despite the pound's firmer tone this year, dealers consider it vulnerable, given the small interest rate differential between the UK and Germany, the weak economic background, and the government's poor showing in the opinion polls.

At the Bank of England close at 4pm, sterling stood at DM2.8522, compared with DM2.8567 on Friday. Against the declining dollar, the pound jumped more than 2 cents to \$1.8740. Its trade-weighted index ended 0.2 higher at 91.6. Fears are growing that the dollar, which shed about 2.5 pence to go below DM1.52, could fall back towards its 1991 low of DM1.4430.

With Madrid shut, there was no official trade in pesos, forcing the market to use an estimate of sterling's effective ERM floor. During the morning, the pound dropped to about two thirds of a penny from the theoretical floor, but the gap widened later. Final figures confirmed

that M0, the narrow money supply measure, grew an annual 2.9 per cent in November, picking up from the 2.6 per cent annual rise in October. The bank and building society lending element of M4, the broad money measure, was revised down to £5.5 billion from £5.7 billion. Simon Briscoe, economist at Midland Montagu, said the figures suggested a rising trend in consumer spending, but that recent notes data

pointed to renewed slowdown. A breakdown showed that the pickup was flattered by large rises in coins and bankers' balances. British Bankers' Association data showed that lending for consumption in the three months to the end of November rose by a marginal £101 million and compared with a £415 million increase in the previous three-month period. Borrowing on credit cards was only £23 million higher.

Disney executive joins Laura Ashley

BY MATTHEW BOND

LAURA Ashley, the fashion and home furnishings group, has brought in a top Walt Disney executive to head its North American retail operation.

Donna Moore, aged 51, joins Laura Ashley after four years as senior vice-president at Disney Stores, a subsidiary of Walt Disney.

Ms Moore has been brought in as president of Laura Ashley's American retail division by Jim Maxxina, who took over as group chief executive last July. He said:

"We are thrilled to have Donna Moore join our new global management team. Her background with Walt Disney gives her a unique insight into brand marketing to add to her extensive operating experience."

Ms Moore said she was excited to be joining the group at a "pivotal time". "Laura Ashley has an outstanding market position in North America. My task will be to build on that position while improving operational effectiveness," she said.



Moore: "pivotal time"

Windsor safari park hunts buyer

BY NEIL BENNETT
BANKING CORRESPONDENT

EVEN Boris the baby Hippo has now felt the cruel winds of the recession. Themes International, the leisure group which owns Windsor Safari Park, fell into receivership yesterday, leaving the fate of lions, giraffes and zebras in the hands of Cork Gully, the insolvency specialists.

Before animal rights campaigners storm into Berkshire to rescue Boris and his friends from their insolvent manager, however, Cork Gully and the Royal Bank of Scotland, Themes' main bank, are taking pains to stress that the welfare of the animals is safe in their hands.

Chris Barlow and Ian Bond, partners from Cork Gully, are looking for a buyer for the park, one of the most popular tourist attractions in the country. The park, with its Kilimanjaro toboggan run, the African Queen riverboat ride, and even the Bongo burger bar, is likely to be

sold to the highest bidder. In the meantime, Windsor will continue to operate normally, thus allowing Boris, one of the few hippopotami born in captivity, to impress his audiences.

The 142-acre safari park is one of the largest of its kind in Europe. The park owns more than 600 creatures of all shapes and sizes from all over the world. There are llamas, sea lions and butterflies, as well as the more predictable lions and tigers.

Mr Barlow said the safari park was a unique asset. "We are certainly planning to keep it going for the foreseeable future — for months rather than weeks — since it needs to be marketed internationally to ensure that we get the best price for it."

The park is thought to make losses during the winter when visitors are rather scarce, but profits from the summer crowds.

Cork Gully has won the support of the Royal Bank of Scotland, Themes' main banker, to fund the park during the

winter while it searches for a buyer. Themes asked the Royal Bank of Scotland to bring in receivers after negotiations to sell the safari park fell through and the group could no longer service debts estimated at more than £40 million. The company bought Windsor in 1988 and has spent millions of pounds building the rides and amusements.

Apart from the safari park, Themes owns a diverse collection of leisure businesses. Ten Hollywood Bowl bowling alleys will also continue to operate.

Cork Gully says, however, that it is reviewing the "financial and commercial position" of the other businesses. These include Bygone Times, reputedly the largest antiques market in Europe at Ecclestone in Lancashire, and a paddle steamer in Rotterdam. Overall the group has 1,200 employees. Last night Cork Gully's accountants were still uncovering the full extent of the group's assets.

London Zoo vote, Page 18

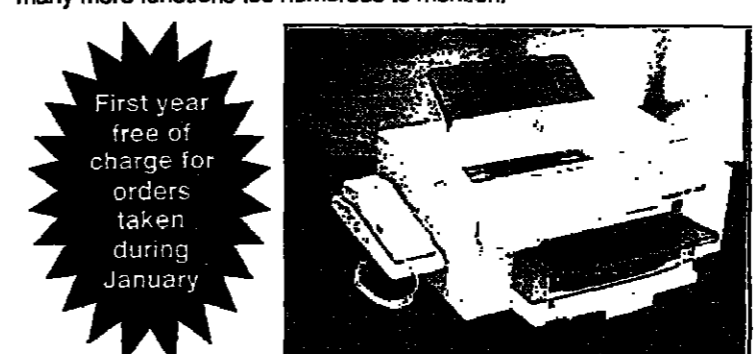
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Money worries? Let us help

Efforts to bring borrowers back into line after a Christmas spending spree have previously consisted of letters threatening the suspension of credit facilities and, for the worst cases, legal action and repossession. Several financial institutions are now adopting a more imaginative approach to the problem. They are offering their customers debt counselling help.

Europ Assistance, which provides 24-hour counselling services to the customers of a number of organisations, including The Mortgage Corporation and the Halifax Building Society, believes it is only a matter of time before debt counselling becomes an established part of many financial products.

"It is in everybody's interest," says Hugh McMurray, the legal services head at Europ Assistance. "The borrower receives the practical and

Lenders are scrapping nasty letters and using counsellors to advise customers on debts. Keith Conlon reports

legal advice he needs to manage his financial difficulties before they get out of hand, and the lender can control its debts and present a more sympathetic face to its customers, and this helps to cement long-term relationships.

"Unless people have an independent source they can turn to for advice, they will simply bury their heads in the sand until it is too late."

Europ Assistance has been flooded with calls since starting its debt counselling service in April last year. Most people's problems stem from redundancy, although high interest rates, divorce and imprudent purchases also play their part. The company's lawyers and coun-

sellers explain to the callers how to structure a repayment proposal that should satisfy the lender in the light of the individual's income and expenses. They also advise them on their social security entitlements and legal obligations.

"Most people do not realise they have legal rights, particularly under the Consumer Credit Act," Mr McMurray says. "They miss a few payments, receive a letter from the company demanding the return of the goods, and panic. Often they do not need to. If they have paid a certain number of instalments, the goods are protected and they can keep them."

All the information received by

the counsellors is treated in confidence and is not passed on to the lender. Julian Palmer, the customer development manager at The Mortgage Corporation, believes this is essential.

Mr Palmer says: "The service must be independent. Many of our customers have said they would not have contacted us until the last moment if they had not had somebody they could talk to in confidence early on."

"As it is, more and more of our customers are contacting us with sound repayment proposals. In fact, half these people are not in arrears but expect problems further down the line. This puts us in a much

stronger position to help them and suggest alternative products to carry them through. Often things are not as bad as they think."

Although debt counselling may be an established method, it is only one aspect of the help available. Companies such as Europ Assistance offer an ever-widening range of services, including redundancy, bereavement and stress counselling. These services are being sold to corporations, which offer them to their employees to help to raise productivity.

There is concern, however, that the quality of the advice and counselling may not always meet the standards required. Some companies without legal expertise and experience are trying to muscle in on the market. An ombudsman system may be necessary. In the meantime, keep a close eye on your finances during the coming weeks.

Danger lurks underground

A TIME bomb is ticking away under every house owner in Britain. It is the risk that the house may be built on land that will be registered as contaminated.

The doubt was created by an obscure provision in the Environmental Protection Act 1990. How many of the "bombs" go off depends on the eventual regulations that will specify what is contaminated land.

If the government's consultation paper is anything to go by, many house owners may find themselves with unsaleable and worthless properties.

The laudable aim of the government was to have public registers of contaminated land maintained by local authorities. A report by the House of Commons environmental select committee in 1989-90 had recommended such registers in order to warn potential purchasers, and the government implemented the proposal quickly by introducing an extra section at the Lords committee stage of the Environmental Protection Act.

In announcing the measure, David Trippier, the environment minister, said: "I want to ensure that we avoid extending planning blight in those areas of the country with a legacy of industrial land use."

Section 143 of the act allows the secretary of state to make regulations specifying the contaminative uses of land and how local authorities are to keep the registers. The government has issued a consultation paper setting out its proposals, which in many respects go much further than many professionals consider practical. The main problem is with the list of contaminative uses, which, although comprehensive, does not distinguish between extremely dangerous contaminants and ones of no practical significance.

Thus, a spoil heap of radioactive waste will be treated in the same way as land beside an old coal mine impregnated with coal dust. Furthermore, no account is taken of the degree of contamination in every class of use.

As well as obvious contaminative uses such as asbestos works, there are less apparent ones such as railway marshalling yards, electricity substations and research laboratories.

Clearly, whether a laboratory site is contaminated or not depends on what has gone on in the laboratory. There might be difficulties in selling houses in Germ Warfare Drive but fewer problems in Electronic Research Close. The con-

sultation paper appreciates that the register may cause problems. With understatement, it says: "A register entry indicating possible contamination may cause the value of a site... to fall, or in extreme cases may make sale impossible."

Despite the potential disaster for the owner of a house or site in finding that the land is on the register, the scheme as proposed will merely list possibly contaminated sites without any investigation into whether they are contaminated or not. The reason given is cost. The estimated cost of investigating just the 40,000 hectares identified in the 1988 Derelict Land Survey is £600, whereas the cost of compiling the registers is estimated by the government to be only £35,000 to £40,000 for every local authority.

Some sort of register is better than none at all, but how will such a register work in practice? Some of the old metal-bashing and mining parts of the Black Country, for example, will have almost all land registered as contaminated. There is a danger that familiarity will breed contempt in such areas and that developers and purchasers will not bother to assess whether the contamination is dangerous to life or not. In rural areas where there is relatively little contaminated land, the opposite is likely to happen and housing estates built on 19th-century gasworks sites will suffer.



BRIEF
PATRICK STEVENS

Witnesses can hide their lying eyes

How changed our lives would be if we could detect lying from a speaker's manner. The idea that liars are transparent often stems from wishful thinking and conceit about being "a good judge of men."

In criminal courts, jurors and magistrates traditionally assess credibility from a witness's "demeanour". The number of lies in testimony outnumber serious errors, and to believe a lie or reject the truth may lead to injustice. Debates about assessing credibility should not go unquestioned. Are there really signs of lying? If so, what are they? If a witness shows none, is he truthful? What is the basis of judging demeanour?

Demeanour covers visible behaviour, manner, and appearance, often called "body language," and the vocal features of testimony.

People are poor judges of liars in court, says Marcus Stone

Fixed attributes such as sex, age, build and hair colour are not clues to veracity. Emotionally aroused involuntary processes such as blushing, pallor, perspiring and many facial expressions cannot be faked. Several forms may be present in temper, fainting or crying.

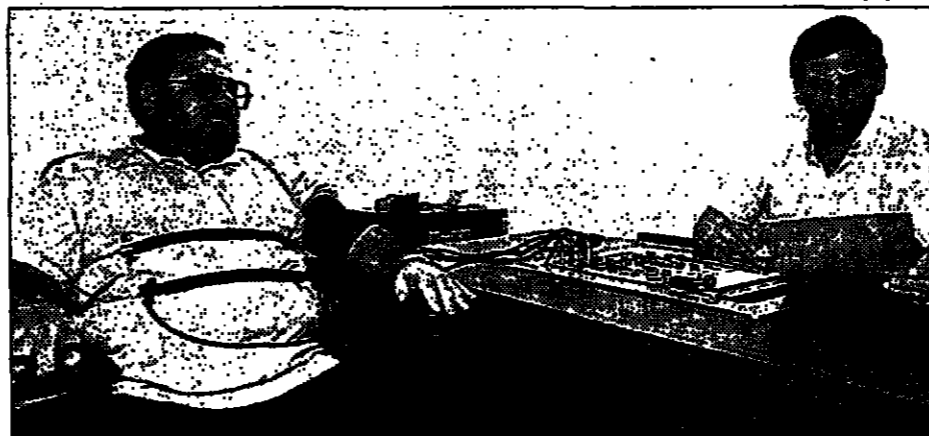
Voluntary types of self-expression such as posture, gesture and facial expression or ways of using the voice may be spontaneous or simulated. So genuine displays must be distinguished from false ones.

Medical science cannot even conceive of specific lying processes in a brain or

their physiological links with demeanour. After 25 years' intensive research in the United States, Professor Paul Ekman, an expert in this branch of psychology, found there are no signs, gestures or facial expressions that reveal that a speaker is lying. Few people, contrary to myth, can detect lying or false expressions. Professor Ekman showed that most people have been deceived most of the time.

In daily life, the expression of emotions can offer clues to sincerity in favourable conditions, including a known speaker's changed manner, freer reactions than in court, and discernible minor changes in a nearby speaker. The context is crucial.

Court conditions hinder judgment of demeanour. Courts do not know the normal manner of unknown witnesses, who may be too



Blind justice: judges and juries are no more reliable than a lie detector test

distant for close observation. Courts inhibit witnesses and impede self-expression. Typically, edited testimony is obtained by controlled interrogation, which often restricts witnesses to brief, even monosyllabic, answers.

Common misconceptions are that liars betray themselves by averted eyes, pallor, perspiration, tremors or a quavering voice, and that truthful witnesses are calm. In fact, lying witnesses may be calm and truthful witnesses may be anxious.

Witnesses vary. Honest

witnesses may be anxious by nature or fearful of cross-examination. Where some liars would be devastated, the relaxed manner of others may arise from genuine indifference or skillful pretence. Some good liars enjoy fencing with cross-examiners in the limelight, confident of escaping exposure. Believing relaxed witnesses or disbelieving anxious ones, on the sole basis of manner, is indefensible.

One distinguished judge, Lord Devlin, doubts the significance of demeanour and his ability to assess

credibility: "The great virtue... is usually said to be the opportunity it [the trial] gives to the judge to tell from the demeanour of the witness whether or not he is telling the truth."

"I think that this is overrated... It is the tableau that constitutes the big advantage, the text with illustrations, rather than the demeanour of a particular witness."

• Marcus Stone, the Sheriff of Lothian and Borders at Linlithgow, is the author of *Cross-examination in Criminal Trials* (Butterworth)

An easier burden

SIR Patrick Mayhew, QC, the Attorney-General, has called for a new statutory duty on the prosecution to disclose to the defence, before trial, all the unused material that it possesses. He also proposes a right for the defence to demand disclosure of material relevant to specific aspects of its case.

The proposals, to the Royal Commission on Criminal Justice, would mean a less onerous burden on the prosecution than now. The prosecution would not have to disclose the wide range of material required by recent court rulings. Sir Patrick says the interpretation recently placed by courts on the existing guidelines on disclosure is often impossible to comply with, creates an "unacceptable burden", and slows preparation of criminal cases.

Fair start

WITH one month to go, firms of all kinds have signed up for the 1992 Law Fair. At the fair students have the chance of making themselves known to a wide range of employers, which include big league names such as Slaughter and May, Baker McKenzie and Herbert Smith, and smaller firms such as Wallace & Partners, Compton Carr and Middleton Potts. One of the biggest

Present danger

BEWARE of Christmas gifts received from grateful clients. Your employer could confiscate them, and sack you on the ground that accepting a gift is a fundamental breach of contract. Courts and industrial tribunals may regard it as justifying instant dismissal. The warning comes from Gillian Howard, a law consultant, in an article in *The Law Society's Gazette*.

A firm's partners can enjoy the odd case of champagne, opera tickets and lunch at the Ritz, but employees are not so lucky. Any goods, presents or money received for services rendered during work may be seized by the employer.

Ms Howard adds: "While the tribunals have taken a dim view of employees who

take advantage of their position and enhance their salaries by offering or receiving gifts, bribes and the like, employers are still expected to act reasonably before making any decision whether or not to dismiss." Whether such



activities amount to gross misconduct will normally depend on whether the employer has spelt this out either in the contract of employment, staff handbook, rules or procedures, she says.

Nadir defenders

THE Manchester law firm that came to the rescue of Ernest Saunders when the former Guinness chief executive found himself on legal aid has again mounted a white charger. Pannone March Pearson is taking over the defence of Asil Nadir, the former chairman of Poly

Peck International, in civil and criminal proceedings, previously being handled by the firms of S.J. Berwin & Co and Vizards.

Mr Nadir had been advised that the two sets of proceedings would be better handled by one firm. Pannone March Pearson has appointed Anthony Scrivenor, QC, last year's chairman of the Bar, as "coordinating lead counsel" in all the proceedings. S.J. Berwin & Co had indicated it might not be able to continue to act if third parties ceased to finance Mr Nadir.

Rodger Pannone says: "It does appear that on the available evidence Mr Nadir has a full answer to the accusations he faces."

Pannone March Pearson is able to act for Mr Nadir on a legal aid basis if necessary. The firm has lower overheads than London firms and salaries at two-thirds of those paid in London, yet Mr Pannone says, it is able to provide a comparable service. "This is not a selling point, it is a fact," he adds. "We did Saunders' case and we are still alive."

The criminal proceedings are due to be transferred to the crown court next month but the trial is not likely to start for several months. The civil proceedings have begun.

Pension power

IN the wake of the Maxwell financial disclosures, employers are rushing out statements from their pensions specialists perhaps in the hope of grabbing some of the limelight. Cameron Markby Hewitt is seeking government support for a nationwide survey into the extent of fraud within pension funds.

Sean Band, the head of the firm's pensions unit, says that in condemning the investment practices of the Mirror Group Newspapers pension funds, commentators are overlooking the need for tighter controls.

The Mirror case highlights weaknesses such as inadequate internal and regulatory controls, and the inability of bodies such as the Superannuation Funds Office or Occupational Pensions Board to intervene. Clive Boxer, of Fishburn Boxer & Co, claims the affair highlights the need for more lawyers and fewer accountants at the head of big industrial concerns.

"The time for company directors to have regard to their legal obligations has now become urgent. Less accountability and more legality is required," he says. Some accountants have shown themselves not "terribly sure" of legal obligations, he says, and are sometimes unable to understand conflicts of interest.

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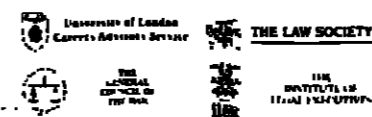
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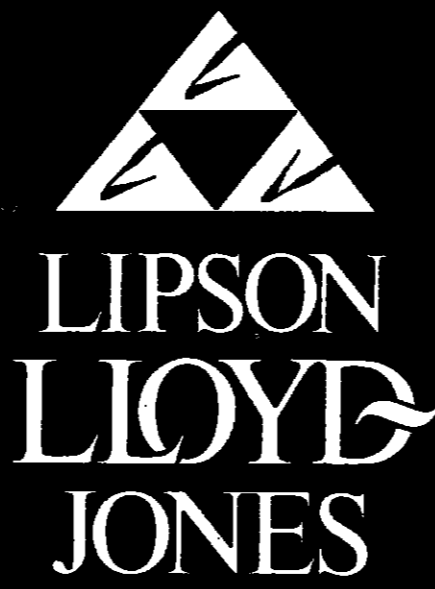
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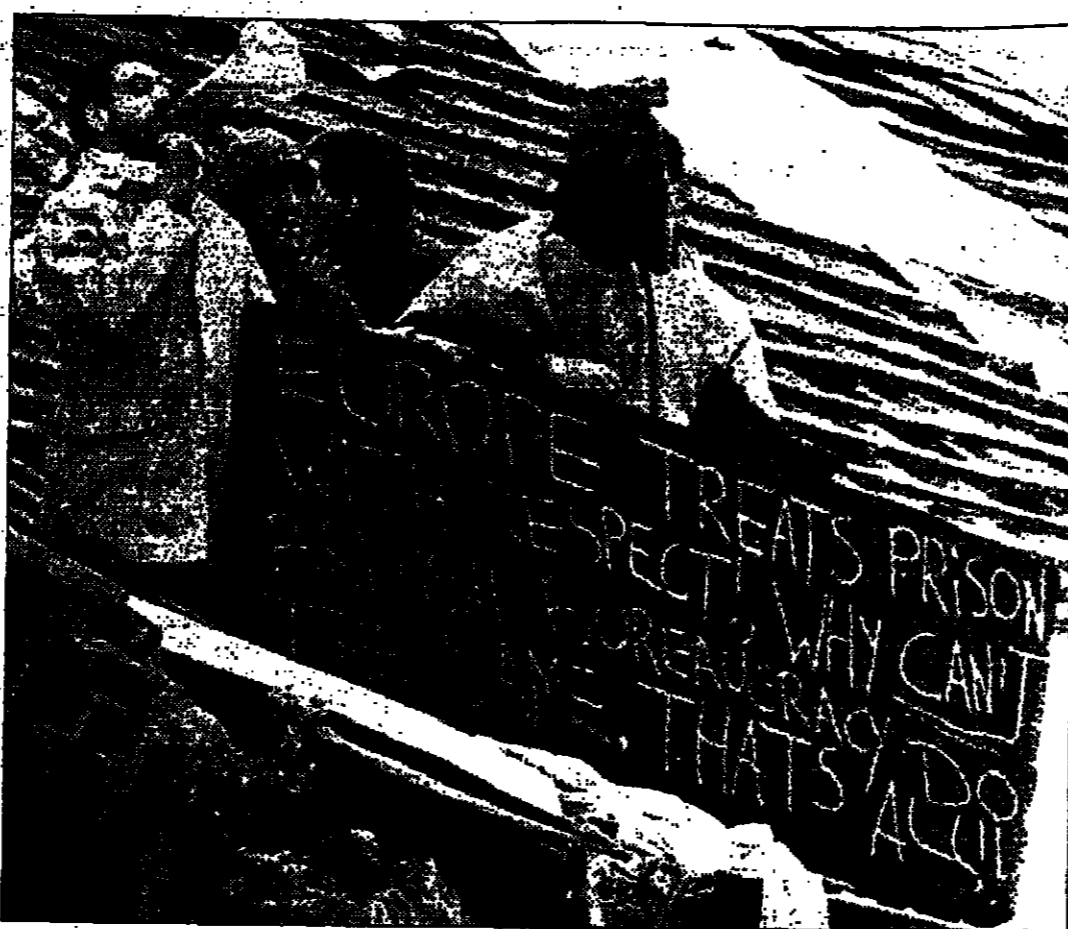
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Why Britain cannot ignore jail shame

The government disagrees with a Council of Europe report that describes conditions in some of our prisons as 'inhuman and degrading'. Rod Morgan and Malcolm Evans examine the findings and the implications of the condemnation



Rooftop protest: prisoners at Strangeways, Manchester, protesting about conditions in 1990

The Council of Europe report that described some British prison conditions as "inhuman and degrading" was widely expected to be a political embarrassment for the government. But how damaging was it really, and how adequate was the government's response, released last month at the same time as the report?

The findings were made by the European Committee for the Prevention of Torture and Inhuman or Degrading Treatment or Punishment (CPT), after it inspected five prisons and five police stations in the London and Leeds areas, in August 1990.

The CPT was established under the European Convention of the same name, known as the "torture convention", which aims to encourage observance of Article 3 of the European Convention for the Protection of Fundamental Rights and Freedoms (ECHR).

The article says that nobody shall be subject to torture or inhuman or degrading treatment. Whereas the ECHR provides mechanisms for investigation of alleged breaches, and a determination of whether a breach has occurred, the "torture convention", which came into force in 1989, aims to establish a dialogue with states to help them to end unacceptable practices.

Each of the 20 Council of Europe member states that have ratified the torture convention is entitled to nominate a member of the CPT. The states are then liable to be visited by the CPT, at short notice, in order to inspect any place of detention. The CPT selects countries by lot and the United Kingdom was the third country visited. The inspection by the delegation, of five CPT members, headed by the Italian president of the committee, lasted 12 days.

Its report, sent to the government last March, was confidential, so that the government was not obliged to publish it. However, the first two countries to be visited, Austria and Denmark, had both opted for publication, and the contents of the UK report had already been leaked to the press (*The Times*, October 21, 1991). It would have been unwise for the government to hold off any longer, so the report was made public on December 12.

A great deal in the report is positive. This goes beyond the fact that the CPT found no evidence of torture. The committee was clearly impressed by "most of what it found in the police stations visited."

Britain's Holloway prison in north London received a clean bill of health: some aspects there were found to be "excellent" or "impressive". Bullwood Hall, the other prison for women visited, gets fewer commendations and one or two criticisms, but they are not serious.

Finally, several general aspects of our prison system received the

The CPT has adopted a cumulative view of adverse conditions. Thus, particular conditions that might not in themselves be inhuman and degrading become so when combined with others. This is what is referred to in American prisoners' rights suits as the "totality of conditions".

The building that led the CPT to its judgment were: overcrowding (of which the worst case was three prisoners occupying cells designed for one); lack of integral sanitation (prisoners having to defecate or urinate in a pot without privacy within a confined space in front of cell mates); and the absence of out-of-cell activities (cell confinement for up to 22 hours a day).

If all three of these features co-existed then the result, the CPT argued, is inhuman and degrading treatment. In its response, however, the government disagrees, although it regrets all the features described and argues that it is doing everything possible to eliminate them.

Does it matter whether the term "inhuman and degrading" is conceded or not? The answer clearly is yes. The term was not used in the

criticisms contained in the Austrian and Danish reports, or elsewhere in the report on the UK. This is not only a "first" for the CPT, but implies that the conditions found breach Article 3 of the ECHR.

The significance of this is that these conditions have been repeatedly and robustly criticised by the Chief Inspector of Prisons, have been pervasive, and are still to be found in many local prisons, though not necessarily in those that the CPT visited. Should the prison population continue to rise, those conditions might persist for some time.

Had the government conceded the description that the CPT used, which the Chief Inspector would almost certainly endorse, and with which most prison officers and governors would agree, it would have opened the floodgates to petitions under ECHR machinery.

As it is, the CPT pronouncement will itself probably stimulate a trickle of actions.

● Rod Morgan and Malcolm Evans are respectively the professor of criminal justice and a lecturer in law at Bristol University. Mr Morgan was the assessor to Lord Justice Woolf's Inquiry into the Prison Disturbances April 1990

Inspectors found overcrowding, lack of integral sanitation and the absence of out-of-cell activities



Nathanson deserves to be singled out for opening an office in the wilds of both Eastern Europe and eastern England. By being one of the first law firms in Warsaw, it hopes to make lots of money, but by opening an office in Hull, it has set more tongues wagging than at any time since it absorbed British Coal's lawyers based in Doncaster. As a prominent West End firm, Nabarro is to be praised for doing the unconventional.

Despite the recession there seem to be signs that lawyers' prospects in London this year will be better than last. The year 1991 may go down as the time when the legal profession sobered up after the long party of the 1980s. But London lawyers still clearly have a zest for life.

EDWARD FENNELL

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LEGAL APPOINTMENTS

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When it comes to legal matters, the music business is more diverse and challenging than most. BMG Records (UK) Limited, is one of the industry's front-runners and the name behind some of today's top labels and artists, such as RCA and Arista; Whitney Houston, Lisa Stansfield, Rick Astley and the Burythems.

Our Music Publishing Division and Record Division each have their own legal functions which now need the skills of a young, bright lawyer to support their diverse workload, aid their lawyers in wide-ranging negotiations, and deal with contract drafting and administration.

As a newly qualified Solicitor or Barrister with strong commercial acumen, you will enjoy working in a young, exciting, go-ahead environment, increasing your responsibility and gaining maximum exposure to an increasingly sophisticated range of work.

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Please write, enclosing a full CV to Jill Berry, Personnel Manager, BMG Records (UK) Limited, Bedford House, 69-79 Fulham High Street, London SW6 3JW.

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PRIVATE PRACTICE

LITIGATION

Well-known medium-sized firm seeks experienced commercial litigator with proven practice development skills to join thriving practice. Immediate equity for right candidate. Ref: 5693

SENIOR CORPORATE

Major City firm seeks lawyer with minimum of 5 years' corporate finance experience ideally gained in another leading City firm. Top quality work and excellent prospects. Ref: 5755

SENIOR PRIVATE CLIENT

Thriving City firm seeks private client lawyer with particular experience of international taxation. Excellent partnership prospects. Ref: 1035

For further information in complete confidence, please contact Allsair Dougal (barrister) on 071-405 6062 (071-831 0030 evenings/weekends), or write to him at Quarry Dougal Recruitment, 9 Brownlow Street, London WC1V 6JD.

PENSIONS

Leading international City firm seeks lawyer with at least 3 years' experience to join busy pensions group. First class work and exceptional salary package. Ref: 4183

COMPANY/COMMERCIAL

Well-known firm with strong client base seeks 1-3 year qualified lawyer to handle broad range of company/commercial work. City salary package. Ref: 5750

IT/TELECOMMUNICATIONS

Newly three year qualified solicitor with IT/Telecommunications experience to join thriving practice. First class work and prospects. Ref: 5595

QD
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COMMERCE & INDUSTRY

LEGAL ADVISER

Quality finance house seeks corporate lawyer from top City stable with at least five years' pge in all aspects of corporate finance work. Impressive prospects. Ref: 5598

SOLE IN HOUSE LAWYER

Major international bank seeks high calibre City lawyer with at least 4 years' pge. With experience of capital markets, investment banking, syndicated and secured lending as well as venture capital work. Ref: 5718

COMPLIANCE LAWYER

Major investment house seeks compliance lawyer with between 1 and 4 years' pge. With relevant experience in compliance work and FSA work. Excellent working environment. Ref: 5643

For further information in complete confidence, please contact June Mesrié (solicitor) on 071-405 6062 (081-340 7078 evenings/weekends), or write to her at Quarry Dougal Recruitment, 9 Brownlow Street, London WC1V 6JD.

LAWYERS YOUR CAREER IN SAFE HANDS

Considering a career move? You cannot afford to have confidentiality breached. Thirteen leading legal recruitment consultancies know how important this is. They have subscribed to a Code of Practice which is enforced by FRES and which ensures that candidates' interests are fully protected.

Your CV will not be submitted to anyone without your prior agreement.

Make sure your career is in safe hands by using only a FRES Legal Section Member.

Copies of the code can be obtained from FRES, 36-38 Mortimer Street, London W1N 7RB. 071-323 4300, or a member firm.

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FRES
LEGAL SECTION

Company Commercial - Partner - c £130,000

A medium sized West End practice with a strong company department and PLC client base seeks an additional solicitor with a good following and a broad commercial background to join as a partner. Yellow/white book experience an advantage.

Company/Commercial - 2 to 4 Years Qual - to £57,000
A large City firm requires an additional solicitor to join its successful and respected company department to handle public company/procedure work. Preference will be given to those with experience from another City firm. Excellent long term prospects and quality of work.

Company/Commercial - NQ to 2 Years Qual - to £39,000
A large City firm requires a newly to 2 years qualified solicitor to work in a range of commercial and private company work including acquisitions and disposals. A good academic background and City articles are required by this recognised corporate department.

Commercial Litigation - Partner - 2 Neg
A well known and successful WCI practice seeks an additional solicitor to join its expanding litigation department as a partner. Experience of banking litigation/inolvency would complement existing capabilities however a litigator with more general commercial background would also be considered. Salary dependent on following.

Commercial Litigation - 2 to 4 Years Qual - £51,000
A medium sized City firm with national and international offices requires a solicitor/barrister with at least 2 years commercial litigation experience to assist on large contractual claims, some professional negligence cases, construction and landlord & tenant disputes.

Commercial Litigation - NQ to 2 Years - £36,000
A medium sized specialist practice seeks a recently qualified solicitor from a City firm to handle contract disputes in relation to corporate transactions and technology contracts. The firm offers good training and has excellent backup facilities.

Construction - 3-5 Years Qual - London/Hong Kong
A small commercial practice with an established client base seeks a solicitor to handle a mixture of contentious and non contentious construction matters predominantly arising in Hong Kong. This is a progressive and friendly firm where long term prospects are excellent. Considerable opportunity for overseas travel.

Shipping Litigation - 2 Years + Qual - £50,000
A highly respected niche practice seeks a solicitor or barrister preferably with a shipping background (or with good commercial experience) to handle dry shipping and international arbitration work. Excellent working environment and quality of work.

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Nicholas Robbins or Gavin Crocker on (071) 405 1123 or evenings (081) 646-9953

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LEGAL APPOINTMENTS

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COMMERCIAL LAWYERS

(PROPERTY, LITIGATION & COMPANY/COMMERCIAL)

£27,000 - £50,000

Acting for an exceptionally strong base of both domestic and international clients, our Client, one of the UK's leading commercial law firms continues to expand and to attract very high calibre work.

Such is the success of its City practice that it now seeks a senior **COMMERCIAL PROPERTY LAWYER** with at least four years' experience across a broad range of commercial property matters.

In addition, the firm requires two ambitious young lawyers (up to two years qualified) for its **COMMERCIAL LITIGATION** and **COMPANY/ COMMERCIAL** departments.

Each of the successful candidates will have a sound academic record, together with the personality and drive to make a real contribution to the firm's continuing success.

The firm offers a diverse range of top quality City work in an environment where individuals have the opportunity to flourish. The salary packages and prospects are excellent.

For further information in complete confidence, please contact Alistair Dougall on 071-485 6062 (071-831 0030 evenings/weekends) or write to him at Quarry Dougall Recruitment, 9 Brownlow Street, London WC1V 6JD.

QD

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LONDON

CO/CO

To £140,000

Small/medium sized Holborn firm with young equity partner profile seeks like-minded practitioner with modest client portfolio to add senior depth to an extremely busy department.

LITIGATION

To £38,000

Medium sized City firm with wide ranging commercial and media client base seeks bright and outgoing 1-2 year qualified commercial litigator for range of contract, employment and some media work. Excellent salary and working environment.

IP

To £39,500

IP lawyer, preferably with science degree, sought for contentious/non-contentious m/c. Highly regarded department involved in several recent seminal decisions. Strong overseas offices, secondment opportunities if desired. Successful candidate will combine excellent academic record with good interpersonal skills.

EEC

To £70,000

Medium/large Central London firm seeks EEC lawyer with minimum of 5 years' p/qe for partner designate role. All aspects of EEC and UK competition. Anti-dumping experience and an additional language each an advantage.

EMPLOYMENT

To £44,000

Medium sized Central London firm with blend of established City and small business clients seeks ambitious employment lawyer to work in busy litigation department. Opportunity for advocacy if desired. Bi-annually reviewed City salary.

CONSTRUCTION

To £48,500

City firm with small but highly successful specialist construction group seeks lawyer with contentious expertise for a broad range of contractual and other disputes. High level of responsibility and client contact. Genuine prospects.

ZARAK
MACRAE
BRENNER

ZMB

We are already receiving fresh instructions for 1992 of which the above represents a small cross-section. For further information in complete confidence please contact Jonathan Macrae or Jonathan Brenner on 071-377 0510 (081-332 0733 evenings/weekends) or write to us at Zarak Macrae Brenner, 37 Sun Street, London EC2M 2PY.

HAPPY NEW YEAR?

To ensure 1992 will be both happy and prosperous, contact Lipson Lloyd-Jones for a confidential, informed and comprehensive discussion about your career. The Lipson Lloyd-Jones Jobline provides regularly updated information on 0898 313470. Calls charged at 36p per minute off peak, 48p per minute all other times.

PRIVATE PRACTICE

INDUSTRY

COMMERCIAL LITIGATION £26,000-£40,000

We are currently inundated with instructions from small, medium and large practices in Central London for top grade commercial litigators from newly qualified to Partnership level.

INTELLECTUAL PROPERTY £50,000

A major City firm seeks a solicitor with 2-4 years P/QE and a strong electronics background, either academic or practical. A superb package is offered.

SHIPPING £32,000-£100,000

Shipping litigators from 2-5PQE are sought by a major City practice, and a medium sized City firm with a strong banking client base seeks a shipping finance partner designate.

CORPORATE TAX £35,000

Medium sized City firm seeks corporate tax specialist with between 2-4PQE. There will also be an opportunity to handle general commercial work. Contact Simon Lipson or Marianne Ferguson both Solicitors.

BANKING £30,000-£40,000 package

Two leading European banks seek lawyers with commercial and financial experience. One position requires at least 4PQE and the other between 1-3PQE.

HI TEC £40,000 package

A major hi-tech company requires a commercial lawyer with a solid track record in either private practice or industry to join its legal department initially on a one year contract.

FINANCE/LEASING £30,000 + benefits

Major group requires a lawyer with leasing and finance expertise to join the business development section of its legal department. At least 2 years P/QE required.

OIL COMPANY £60,000 + benefits

Senior oil and gas lawyer required to handle upstream and downstream work. Another oil company seeks to recruit those with international negotiating experience. Contact Lucy Boyd, a Barrister.

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THE LEGAL RECRUITMENT SPECIALISTS

LONDON

INSURANCE/REINSURANCE £50,000 - £200,000

We are currently instructed by this medium sized City practice seeking 2 Solicitors, 2-5 years' P/QE and a Partner Designate. In the junior role, you will have handled broad spread insurance work and have Lloyds market experience. In the senior role, you will have extensive insurance contacts and some client following. Ref: 211/LN.

SENIOR CORPORATE PARTNER to £175,000

Medium-large central London practice seeks Solicitor/Partner, with client following to handle wide ranging corporate matters, including public company work, acquisitions and MBO's. Excellent remuneration package. Ref: 212/LN.

CORPORATE TAX £75,000

Leading City practice seeks Solicitor to join as Partner Designate to handle broad range of corporate taxation including domestic and international work. Challenging and high profile role. Ref: 213/LN.

Please contact Daniels Bates Partnership Ltd., at 17 Red Lion Square, London WC1R 4QH.

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Bates
Partnership**
PROFESSIONAL RECRUITMENT
The five star legal recruitment agency

INTELLECTUAL PROPERTY to £45,000

The corporate department of this thriving City practice requires a 2-5 years' qualified non-contentious specialist to undertake I.T., trademarks, copyright, supply and distribution agreements, competition law (UK & EC) and I.P. aspects of M & A. Ref: 214/LN.

PROFESSIONAL INDEMNITY £40,000

3 years' qualified professional indemnity practitioner sought by this pre-eminent practice to specialise in particular in Accountants negligence matters. Good academics required. Ref: 215/LN.

EEC to £38,000

Medium sized commercial practice seeks 2-3 years' qualified Solicitor with EC law experience, some of which will ideally have been gained in Brussels, to work in London involving frequent liaison with and trips to Brussels office. Excellent career prospects. Ref: 216/LN.

Telephone Karen Mulvihill or Michael Silver on (071) 404 4646 (day) or (071) 538 8391 (eve).

WE ARE LOOKING FOR A CAPABLE SOLICITOR

WITH UP TO 2 YEARS P/QE WITH THE ABILITY TO HANDLE A BROAD RANGE OF CORPORATE TRANSACTIONS INCLUDING ACQUISITIONS AND DISPOSALS OF PRIVATE COMPANIES AND BUSINESSES, MBO'S, JOINT VENTURES AND SHAREHOLDERS AGREEMENTS.

GOOD ACADEMIC BACKGROUND REQUIRED
PLEASE APPLY IN THE FIRST INSTANCE TO:

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Barristers Clerk Birmingham based

Attractive package

We are a long established and expanding barristers chambers with a wide range of clients. We currently require a high calibre professional to join our existing clerking function.

Ideal candidates must be experienced barristers clerk with proven negotiation and interpersonal skills.

Rewards will match demands. Remuneration and career prospects are excellent for the right individual.

Please Reply to Box No 6776

SOUTH HANTS

c £35,000 + CAR

Legal and Commercial Manager

Our client is a small but rapidly emerging UK-based group of companies operating mainly in the country and Europe. It designs, produces, sells and supports advanced interactive voice processing equipment for value added services in the telecommunications industry. The organisation is committed to international growth and invests substantially in its development.

As Legal and Commercial Manager you will enjoy wide ranging responsibilities and play a prominent role by providing commercial and legal services across the Group. Key tasks will include drafting, reviewing and negotiating major contracts, supporting the establishment of overseas operations, advising on employment and company law and international trading matters. This will necessitate close liaison with senior management throughout the operations and will involve some overseas travel of short-stay duration.

A qualified lawyer with relevant post qualifying experience, ideally within the telecommunications sector, your practical knowledge base and commercial background, which should include a working knowledge of intellectual property law, must enable you to make a full contribution to the business. Initiative, drive and enthusiasm are essential in addition to the professional and interpersonal skills necessary to succeed in this dynamic and entrepreneurial environment.

Please send full personal and career details, including current remuneration level and daytime telephone number, in confidence, to Adrian Edgell, Coopers & Lybrand Deloitte Executive Resourcing Limited, 9 Greyfriars Road, Reading RG1 1JG, quoting reference AEB45 on both envelope and letter.

Coopers
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Major UK PLC Deputy Company Secretary

Age 25-30

Our client is a major UK conglomerate with a turnover in excess of £1bn. The group comprises a diverse range of highly successful international businesses which are household names and market leaders in their respective sectors.

Following an internal promotion, there is a need to appoint an astute, young professional to the role of Deputy Company Secretary based at Group Headquarters in central London.

Reporting to the Group Company Secretary and leading a small team, the appointee will be given the latitude to play a key role. Responsibilities will include:-

- ensuring that statutory, Stock Exchange and other regulatory requirements are complied with in a timely and competent fashion;
- giving guidance and advice on a wide range of legal and administrative matters;

- providing professional support in respect of legal documentation and other relevant aspects of acquisitions, disposals and other special projects.

Candidates should be graduates and qualified lawyers with several years' relevant experience. The ACIS qualification, though not essential, would be advantageous. Strong intellectual ability and sound technical knowledge, balanced by a pragmatic and versatile approach, are mandatory. Self-confidence and well developed interpersonal and communication skills are also necessary. We are looking for an individual who will thrive in a demanding environment.

In addition to the advertised salary, the remuneration package comprises a company car, pension scheme, private health care and other benefits.

Interested applicants should write, enclosing a detailed CV, to Roger Howell at the address below, quoting reference 095J.

**ST. JAMES
ASSOCIATES**

MANAGEMENT SELECTION

32 OLD BURLINGTON STREET, LONDON W1X 1LB FAX: 071-287 2821. TELEPHONE: 071-287 2820.

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Bromley's forward-looking and management-orientated legal section is already playing a decisive role in meeting the special challenges of the 'nineties' and things are happening fast. If you are looking for wide professional scope and real personal development, this could be the opportunity for you.

For success in this role, you will need sound experience in both Town & Country Planning and litigation. Proven high-level management skills are also essential.

Salary will be supported by benefits including a leased car option, a generous relocation scheme where appropriate (featuring equity share to £70,000), and a good pension scheme. You will be based at the Civic Centre, set in superb grounds with easy access to Bromley town centre.

If you would like an informal chat about this position, ring Beryl Cook or Walter Millon on 081-815 4355. For an application form and further details, please telephone 081-815 4449 (24-hour answering service), quoting reference A256. Closing date: 24th January 1992.

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LEGAL APPOINTMENTS

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c£70,000 PLUS SIGNIFICANT FINANCIAL SECTOR BENEFITS

Abbey National has established itself as an innovative and successful financial services organisation, encompassing substantial UK and expanding European operations. The Company converted to Plc status in 1989 and relies on its Legal Services department to ensure a continuing policy of sound prudential control, achieving the delicate balance between sound legal analysis and commercial realism.

We are now seeking a new Head of Legal Services to build on the department's existing reputation for high quality cost-effective legal advice. The department has a staff of approximately 100 of whom 20 are solicitors or qualified legal executives. Advice is provided over a wide range of commercial, property and company law issues, and in addition there is a sizeable litigation section. Managerial skills are at a premium and a proven track record in this regard is therefore essential. The post holder reports to the Group Secretary and will also be expected to provide a legal view on key strategic and operational issues.

The successful candidate will need to demonstrate:

- 10 years' experience as a solicitor
- 5 years spent in a commercial environment, not necessarily within financial services
- proven track record in successful team management
- strong commitment to self-development

Please send your completed CV, including details of your current salary package, to Christine Nagle, H.Q. Personnel & Training Manager, Abbey National Plc, Abbey House, Baker Street, London NW1 6XL. Tel: 071-612 4162.

The closing date for receipt of CVs is Tuesday, 21st January 1992.

Applications are invited from all sections of the community.



Year in Review

Recruitment agents are well placed to detect fluctuations in confidence on the part of employers. They are the first to be told when vacancies are put on hold or when a freeze on recruitment is lifted. What we have seen in recent months is best described as 'selective' hiring. Employers are seeking candidates for positions they think they wish to fill but they are not rushing to make appointments. The same vacancy will appear, disappear and reappear intermittently, and when it last is filled it is likely to be a cautious appointment on a 'test basis'.

Candidates most in demand are the 2-4 year qualified lawyers, especially those with experience in insurance, work, insolvency, personal injury, construction, land and tenancy, and intellectual property. Outside London, there is a continuing demand for those experienced in such recession-proof areas as crime, matrimonial and general High Street work.

Another theme to emerge during 1991 is the extraordinary appeal of solicitors who can provide a client following. The field of specialisation is immaterial: whether they are conveyancers, commercial lawyers or litigators, their following will ensure their marketability. Michael Chambers

INDUSTRY & BANKING

International Bank City

Solicitor with up to 3 years' commercial experience to join leading international bank.

Commercial Property: London

Solicitor with at least 5 yrs' conveyancing experience to join one of the UK's best-known companies.

Tax Lawyers: Jersey

Vacancies with banks and finance houses for tax solicitors or barristers with residence status.

Partnership Positions...

We have been advising partners on career development for over ten years, and understand their requirements. We also know the legal and financial aspects of partnership.

European Lawyer: South East

Hi-tech group needs lawyer qualified (or with experience) in Europe. c£45,000 + car.

Commercial Lawyer: London

Solicitor with 2-3 yrs' general commercial experience to join expanding hi-tech co. c£35,000 + car.

International Manufacturing: S. East

Innovative international co seeks lawyer with at least 5 yrs' exp (pref media biased). c£50,000

Commercial Lawyer: North West

Recently qualified lawyer to handle commercial contract work & litigation. c£20,000 + car

Patent Agent: South East

Patent agent for well-known international hi-tech co. Some overseas travel. c£35,000 + car

PRIVATE PRACTICE

LONDON & OVERSEAS

Co/Commercial: City

Niche corporate firm seeks 1-3 yr qual solr for broad range of wk for public & private co clients.

Commercial Tax Lawyer: Holborn

Opportunity for tax lawyer to handle corporate & property tax and some general commercial work.

Personal Injury Litigator: West End

Defendant insurance practice seeks specialist personal injury litigator. to £60,000

International Commercial Law: City

Superb opening for solr seeking involvement in international work, line trade, finance, energy, etc.

Commercial Litigation: Holborn

Litigator, over 3 yrs qual, pref with 2nd European language, to join medium-sized litigation practice.

Banking Litigation: City

City firm with flourishing banking practice seeks 2-4 yr qual solr to handle banking/insolvency lit.

PROVINCES

Construction Lawyer: The North

Senior lawyer to head up new dept within top commercial firm. Prospects. c£35-40,000.

Commercial Property: S.W. London

Niche firm seeks exp'd commercial property lawyer to assist busy partner. c£35,000.

Personal Injury: Surrey

PI practice seeks solr, min 2 yrs' exp, to handle plaintiff, uninsured loss recovery work.

Matrimonial Lawyer: Cambridgeshire

Busy mat dept (with latest technology) seeks exp'd matrimonial lawyer. Some advocacy.

Conveyancing: Surrey

Immediate vac for exp'd conveyancer in busy & friendly practice. Mix of residential & comm.

Civil Litigation: Lincolnshire

Solr, late 20s/early 30s, with all-round litigation exp to head litigation dept. Pksp prospects.

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(Fax: 071-600 1793)

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MANCHESTER:
Tel: (061) 228 2122
53 Princess St,
Manchester M2 4EQ
(Fax: 061-228 2213)

PRIVATE PRACTICE — COMMERCE/INDUSTRY

COMMERCIAL LITIGATION

£45,000

Respected, medium sized firm practice seeks experienced litigator for burgeoning commercial litigation department. Work undertaken includes corporate disputes, defamation, employment and intellectual property. Applications are invited from solicitors of partnership calibre (min 3 years' PQE).

CONSTRUCTION

To £50,000

Successful construction department of leading City practice seeks assistant with 2-4 years' experience. High profile international workload includes construction of industrial, residential premises, shopping centre/town centre developments to civil engineering projects.

CORPORATE TAXATION

To £55,000

Progressive medium sized City practice requires a solicitor with 3-4 years' experience gained from a respected tax firm. Excellent opportunity to handle top quality work in a small, rapidly expanding group. Top 'City' salary is on offer together with a clear route through to partnership.

COMPANY/COMMERCIAL

To £50,000

This well known, medium sized Holborn practice seeks to expand its thriving company/commercial department by recruiting an additional solicitor 2-4 years qualified. Applicants should be bright, ambitious and enjoy client contact. This position offers work of the highest quality.

BANKING/CORPORATE

To £60,000

A superb opportunity has arisen to set up an in-house function within this prestigious international bank. You will be responsible for advising on commercial and investment banking issues, M&A, trade finance and general legal matters. At least 3 years' PQE required. Superb package.

EC/COMMERCIAL

To £50,000

A world leader in hi-tech systems requires a lawyer with at least 5 years' PQE in EC and/or general commercial work. As a member of the European development team you will be involved in the negotiation of major commercial deals, corporate matters and EC issues. Based in Hants.

CORPORATE/COMMERCIAL

c. £45,000

Prestigious international company, with worldwide interests, seeks a solicitor to join its expanding legal department. With up to 4 years' PQE and a first class background you will handle diverse corporate and commercial matters in a dynamic environment. An outstanding opportunity.

SOLE LAWYER

c. £50,000

US multinational seeks a legal adviser to fulfil a high profile role at its London based UK headquarters. As a solicitor, with over 5 years' experience in industry, you will have full responsibility for a broad spectrum of corporate/commercial work including M&A.

If you are interested in any of the above positions or would like to discuss your career options please contact Nick Root (Private Practice) or Paul Mewis (Industry/Commerce) on 071-936 2565 (081-675 6384 or 081-542 8337 evenings/weekends) or write to them at Taylor Root, Ludgate House, 107 Fleet Street, London EC4A 3AB.

TAYLOR & ROOT

LEGAL RECRUITMENT ADVISERS

AS A PROFESSIONAL RECRUITMENT CONSULTANCY, WE NEVER APPROACH CLIENTS WITHOUT YOUR PRIOR CONSENT

A vacancy has arisen within our Intellectual Property Group for a non-contentious intellectual property lawyer with approximately 1-2 years' post-qualification experience.

Non-contentious Intellectual
Property Lawyer

The Group is involved in a wide variety of commercial transactions with a technology or marketing content including a considerable amount in the biotechnology and computer fields. The Group also advises on the intellectual property aspects of corporate transactions. The ideal candidate will have studied intellectual property at degree level and will have experience of corporate and commercial transactions including share and asset sales and purchases and joint ventures. The international bias of the Group's work makes a second language desirable, preferably European or Japanese.

Applicants should apply with full CV to: Bernadette Willoughby, McKenna & Co., Mitre House, 160 Aldersgate Street, London EC1A 4DD. Tel: 071-606 9000.

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Principal Solicitor

(Directorate Projects Unit)

PO7-PO8 £28,644 to £31,524 (incl LW) & subsidised lease car

Solicitors/
Senior Solicitors

PO4-PO5 £24,282 to £27,543 (incl LW) & subsidised lease car

DIRECTORATE PROJECTS UNIT

This team provides legal advice and support to the Council's Education Directorate and deals with other major litigation matters and projects.

To head up this unit we are looking for a Principal Solicitor. Ref: DP/BT357.

We are also looking for Solicitors/Senior Solicitors for this unit. Ref: DS/BT358.

In addition we are looking for Solicitors/Senior Solicitors for the following teams:

SOCIAL SERVICES

Provides a comprehensive legal service for all the Council's social services functions, including childcare, and work for people with disabilities and the elderly. Ref: SS/BT361.

HOUSING & ENVIRONMENTAL SERVICES

Provides a comprehensive legal service for the Council's Housing functions, and also deals with all aspects of the law relating to environmental health. Ref: H/BT359.

SPECIAL PROJECTS UNIT

Deals with employment law, competitive tendering and local government finance and undertakes a variety of project work and litigation for the Council as a whole. Ref: SP/BT360.

PLANNING, PROPERTY & CONTRACTS

PLANNING: Deals with legal work arising from the Council's development functions. Ref: PL/BT362.

PROPERTY: Deals with a variety of property work including complex transactions and litigation. Ref: PR/BT363.

CONTRACTS: You will have responsibility for the Council's contracts, including litigation over contractual disputes and drafting complex documentation. Ref: CB/BT364.

For all posts you must demonstrate a commitment to equal opportunities both in service delivery and in the management of teams within a multi-cultural environment. Experience in the public sector is not necessary. Please quote relevant reference number.

SOLICITORS/SENIOR SOLICITORS — you must be a qualified solicitor or barrister. For posts based in the following teams we also welcome applications from fellows of the Institute of Legal Executives: Special Projects Unit, Property, Planning, Contracts and Directorate Projects Unit.

PRINCIPAL SOLICITOR — you must be a qualified solicitor or barrister with some experience of administrative law and advising on the legal aspects of education.

Contact: Ellen Reynolds or Paul Cross on 081-533 5558 for further details and an application form or write to Ellen Reynolds at the Personnel Section, LB Hackney, Maurice Bishop House, Reading Lane, London E8 1DS (direct response during office hours available from 17-20 December 1991, and 30 December 1991 onwards).

However, from 21-29 December 1991 an answerphone service only will be available, on 081-533 5558 or 081-536 0334.

Closing date: 5pm, 20 January 1992. Interviews: week commencing 27 January 1992.

All applications for jobs are considered on merit, with equal opportunities for women, ethnic minorities, lesbians and gay men and people with disabilities. Job share applications are welcome with or without a partner.

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A new position has arisen with this major bank for a lawyer with a minimum of 2 years' capital markets experience.

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A solicitor or barrister with 1 year + experience is sought by this company to handle contracts, joint ventures, employment and IP.

CAMBS. ASS. CO./SEC.
A junior company secretary with some good experience, aged up to 27, and Part II qualified, is required by this PLC.

SURREY COMMERCIAL
This high profile multi-national company requires an additional lawyer with a minimum of 3 years' experience.

Please telephone Shona McDougall, Laurence Simons or Rose Hellewell on 071-831 3270 (071-483 1899 evenings/weekends) or write to: Laurence Simons Associates, 33 John's Mews, London WC1N 2NS. Fax: 071-831 4429.

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Legal Recruitment

The scientists who help to make treatment work

Advances in modern medicine would not be possible without the men and women behind the technology in magnetic resonance imaging, gamma cameras, incubators and artificial heart valves. All these come within the area of medical physics.

The medical physicist is a physics graduate — first-class or second-class honours — who then does further training at a teaching hospital and combines postgraduate studies, M.Sc. or Ph.D., with work practice. An essential member of hospital staff, the medical physicist collaborates closely with doctors, and by research, contributes to the development of improved techniques.

Professor Richard Wootton, the director of medical physics at Hammersmith Hospital and Royal Postgraduate Medical School, says: "Medical physics includes radiotherapy, engineering and computing, which is interesting because the technology is always changing."

At the junior grade at Hammersmith, a physicist expects to spend a period in every section — radiotherapy, nuclear medicine and radiation protection.

Professor Wootton's department consists of university staff and hospital staff. He encourages an exchange of practice and research. The first heart-and-lung machine and the first renal dialysis ma-

Physicists aim to improve medical techniques. Bernardine Coverley reports on science's unsung heroes

chine were built at the Hammersmith. However, recruitment can be a problem, partly because the NHS is undergoing changes. The radiotherapy section at the Royal Free Hospital, Hampstead, north London, for example, has two posts unfilled between junior grade and head of section. This is not uncommon, even though some regional health authorities are empowered to pay 20 per cent above standard rates. The medical physicist's low profile and fairly modest salary tend to obscure the professional satisfaction of a developing technology.

Not all hospitals have big medical physics departments. Nevertheless, the one-person or two-person unit is becoming more unusual as expertise and expensive equipment are increasingly concentrated and "lent" to hospitals in the district and to private hospitals. A small department can, however, mean that the work at junior grade is more diverse and more responsible. For pure research, the Medical Research Council also employs medical physicists.

In the nuclear medicine section,

Danny McCool, who is 29, enjoys the mix of science, computing and patient contact. "With kidney transplant patients," he says, "we use nuclear tomography to see from the inside what is happening. Then these images are processed to produce graphs."

Magnetic resonance imaging is another way to produce pictures of the soft tissues inside the body. All the machines must be checked regularly to ensure they are correctly calibrated. New developments and refinements must be passed on to technicians.

Naina Hindocha completed a physics degree at Leicester Polytechnic, then moved to London for the challenge of "responsible" work.

Today she discusses with the doctor the treatment plan for a young woman's spinal tumour. They look at a transverse section on the monitor. "It is so important to work out a radiation treatment so nearby areas are not affected," she says.

Fifteen pictures have been fed into the computer to provide

enough information to determine exactly where the dose should be given and how much.

For leukaemia, total body radiation is used, every part needing a different dose. The pre-treatment plan takes two days to work out. "This is all calculated manually from an initial test dose," she explains. If that sounds like the ultimate in responsibility, checks are always made as part of supervision and teamwork.

Before a plan is shown to a patient, Mrs Hindocha will do a test run on a simulator machine, after which she writes instructions for the radiographer. After treatment, she uses a dose meter to check sensitive areas.

As part of studying for an M.Sc. in radiation physics, she spends a day a week at London University working on a special project to devise a method of planning treatment for small areas of the brain using a personal computer. This is done on the planning computer and takes three or four hours. A quicker, new method will release the main computer.

The Institute of Physical Sciences in Medicine, 4 Campden Road, York YO2 1PE, organises meetings and runs a training scheme for new graduate entrants to the NHS. IPSM membership also gives membership of the Hospital Physicists Association, Surrey and London Universities and the University of Wales at Cardiff and Swansea have degree courses in physics with medical physics.



Enjoying a challenge: Naina Hindocha at the Royal Free Hospital in Hampstead, north London. Mrs Hindocha is also studying for an M.Sc. and working on a computer project

071-481 1066

PUBLIC APPOINTMENTS

FAX 071-782 7826

Once again, the SOCPO Recruitment Advertising Awards Ceremony is on the horizon. So if you're dedicated to raising the profile of your Authority, there's no single more effective strategy than to take part in this prestigious annual event.

In 1992, the Ceremony will take place on 9th April at the stylish Plymouth Pavilions, and we're expecting a record number of entries. The Judging Panel will consist of independent representatives from Creative, Copywriting and Media, as well as Executive Committee Members from SOCPO. They will select 15 Category winners from which one overall winner will be chosen.

It's a major date on the advertising calendar, attracting sponsorship from a host of national newspapers and trade publications including *The Observer*, *The Daily Express*, *Opportunities*, *Building*, *The Guardian*, *Community Care*, *The Times Educational Supplement*, *Personnel Management*, *New Civil Engineer*, *Public Money*, *Local Government Chronicle*, *The Independent*, *The Sunday Times*, *Municipal Journal* and *The Daily Mirror*, together with certificates of merit courtesy of *Personnel Today*.

For an application form and full details of how to enter, please write to Angela Fredrick, Austin Knight Ltd, Tricorn House, 51-53 Hagley Road, Birmingham B16 8TP, or telephone her on 021 456 1375.



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Education is a priority within South West Thames RHA, one that annually affects 1,300 nursing, midwifery, scientific and paramedical staff and consumes approximately £35 million.

Actual training and education is carried out by six Nursing Colleges and a number of other NHS and Further/Higher Education providers. Your role within the recently established Education Contracting Unit in relation to them will be twofold. On the one hand you will be called upon to cost our portfolio of contracts, identifying and agreeing cost breakdowns. Then as the service is delivered, it will be your responsibility to monitor the financial performance of the Colleges.

A qualified Accountant with an honours degree, you should have the ability to work alongside and establish credibility with District and Unit Directors of Finance and business managers. You will also be required to maintain close links with the Regional Resources Directorate. An NHS background is not essential.

In addition to the competitive salary and lease car, we offer an excellent range of benefits including subsidised optical and dental care, child care vouchers and pension scheme.

For an application form and job specification please contact HQ Personnel, SWTRHA, 40 Eastbourne Terrace, London W2 3QR. Telephone: 071-262 8011 ext: 4026 (ansaphone 8am - 6pm). Please quote Ref: 91/121/T. Closing date: 24th January 1992.

Working Towards Equal Opportunities.

SOUTH WEST THAMES Regional Health Authority

PLANNING FOR EMERGENCIES

EMERGENCY PLANNING OFFICER (Post E3)

£16068-£18375 (SCP 31-36)

Bedfordshire County Council is looking for an applicant to fill a post within the Emergency Planning Division that has become available due to a retirement.

We are looking for a literate and numerate candidate preferably educated to degree level (or equivalent) in a science or technology based subject who has the ability to prepare plans to mitigate the effects of any natural, accidental or wartime emergency.

Good verbal and written skills are essential along with an ability to work with a minimum of supervision.

In view of the outcome of the Home Secretary's recent Review of Civil Defence and Emergency Planning, the main emphasis within the Division is now on major peacetime incident planning.

The successful candidate will be expected to take part in an emergency on-call roster which provides continuous cover.

The post attracts an Essential Car User allowance and therefore a full valid driving licence is required. Bedfordshire County Council offers a generous relocation package with this post in approved cases.

If you feel that you can make a worthwhile contribution in this post, please write to, or telephone, the County Personnel Adviser, County Hall, Bedford, MK42 9AP (Tel: (0234) 228 288) for an application form and full job description. Informal enquiries to Mr. A. Laverick, County Emergency Planning Officer - Tel: (0234) 228835.

We welcome particularly applications from women and ethnic minorities due to previous under representation (B34/REA, S4A/SDA). Closing date for applications: 27 January 1992.

Interviews: 12 February 1992



Secretary and Head of Legal Services

Up to £38,600

We require a manager of exceptional calibre to provide top-flight management and leadership as head of our Secretary and Legal Services Department which includes Tourism and Leisure.

You will be an experienced manager, though not necessarily in local government, and you will be expected to make a significant contribution to the corporate management of the Council.

You will be a good communicator and negotiator, particularly able to project confidence and establish credibility.

Whilst a legal qualification is preferred applications are invited from all suitably qualified and experienced persons.

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The range of benefits include car, telephone and excellent relocation allowance.

For an informal discussion please telephone the Chief Executive, Martin Jones on (0684) 892700.

Application forms and further details are available from:

Carol Cole,
Personnel Officer,
Malvern Hills District Council,
Avenue Road,
Malvern,
Worce WR14 3AF.
Tel (0684) 892700, ext. 2262.
Closing date: 22nd January 1992.



Malvern Hills District Council

CITIES IN SCHOOLS - FUNDRAISING

Cities in Schools, a registered charity, was established in the United Kingdom in 1989 to bring the experience and knowledge of its United States counterpart to assist young people who drop out of school for various reasons. The organisation aims to develop personal self-esteem by giving support in areas of difficulty whilst providing an educational environment in which the pupil is encouraged to achieve his or her full potential. The various area programmes depend upon the active involvement of the community as a whole, including parents, the public, private and voluntary sectors.

The expansion of CIS requires a BUSINESS DEVELOPMENT MANAGER. Reporting to the Executive Director the successful applicant will have two main tasks:

- to raise funds for CIS
- to support the fund raising efforts of local CIS programmes

and will ideally be able to demonstrate successful fund raising in the voluntary sector together with experience of marketing and promotion in the private sector.

Age is no bar but personal attributes include self motivation, belief in the objectives of CIS, and the ability to discuss confidently with community representatives and others all aspects of the CIS philosophy and programmes.

Based in the West End of London the successful applicant will receive a salary of c£25k p.a. plus usual benefits, including a car.

Applications in writing, please to:
The Executive Director
Cities in Schools (UK)
5 Cleveland Place
London SW1Y 6JJ

Closing date 24 January 1992
Committed to equality of opportunity.



Assistant Historic Buildings Representative £13,608 per annum

Based at Chumber Park in Nottinghamshire, also covering the counties of Derbyshire, Leicestershire, Lincolnshire, and Northamptonshire. This post is primarily concerned with the care, conservation and aesthetics of country houses, landscapes and gardens.

The person appointed will be responsible for the Historic Buildings Representative for:

- * High standards in the presentation and care of the Trust's historic buildings and their contents

- * Drawing up a conservation programme and ensuring the adoption of appropriate and cost effective techniques

- * Supervising the re-decoration and rearrangement of historic buildings as necessary
- * Advising on appropriate design in all aspects of the Trust's work

You must have a passionate interest in historic buildings and knowledge of the history of taste as represented in architecture, decoration, collecting and patronage, garden and landscape design.

Previous experience and an Art/History of Art degree or equivalent are essential and an interest in vernacular buildings is desirable.

You will be eligible to join the National Trust car scheme (a clean driving licence is essential) and a contributory pension scheme. Relocation assistance may be available.

For further details and an application form please send a cv to Kerry Cobley, Personnel Officer, The National Trust, 36 Queen Anne's Gate, London SW1E 9AS.

Closing date for returns of applications: 20 January 1992

National Park Officer

The appointment of Michael Dower as Director General of the Countryside Commission leaves vacant the most challenging post in the management of Britain's National Parks.

Applications are invited for the job of National Park Officer with the Peak Park Joint Planning Board, which is the National Park Authority and unitary planning body for Britain's first National Park.

The post, leading a staff of 300 and overseeing a budget of £7 million, requires proven managerial ability and wide experience of countryside matters. It is not restricted to any one discipline, but the postholder is likely to possess a degree, or a professional or management qualification, together with at least ten years relevant experience.

Local government experience at a senior level and knowledge of the National Park system in England and Wales are desirable, but applicants who have gained relevant management experience in other fields will also be considered. The Peak Park Joint Planning Board is an equal opportunities employer.

Salary scale: £38,007 to £42,897 pa plus car allowance and relocation package.

Full details and application forms from Personnel Officer, National Park Office, Alden House, Baslow Road, Bakewell, Derbyshire, DE4 1AE (0629) 614321. The closing date for applications is 20 January 1992.



BY DAVID HANDS, RUGBY CORRESPONDENT

Flying high: Russell is making it difficult to disregard him for the World Cup

FROM ALAN LEE, CRICKET CORRESPONDENT, IN NAPIER

The party, now stationed on the east coast, among the Hawkes Bay wineries, enjoyed a free day yesterday and the three men left out of today's side were Lamb, Lewis and DeFreitas.

The England manager, Bob Bennett, said he did not intend to refer the matter to his board at Lord's, while Graham Dowling, chief executive of the New Zealand Board, said "Unless an official complaint is made to us there is nothing for us to get involved in. It's not an issue." England's worry, of course, is that it could play distractingly on the mind of the bowler best equipped to win them the forthcoming Test series.

SCORES: England Under-19 338 for 5; Pakistan 174, M-Waller 103; and 226 for 4; Westcott 81, D Robinson 58; Rawalpindi 3.

The Courage Clubs Championship permits a postponement on grounds of representative calls only when England's requirements are involved. London Scottish lost five players before beating Liverpool St Helens last Saturday.

BY NORMAN DE MESQUITA

The Seahawks have signed Todd Bidner, the former player-coach of Bracknell Bees, the team that failed to beat Sale last month, as a temporary replacement for the injured Ross Lambert and Bidner scored three times in a 4-1 win over Bees.

Murrayfield Racers continue to improve and, with wins over Ayr Raiders and Nottingham Panthers, have moved into fourth place.

By PETER BRYAN

Stuart Marshall, Britain's only world champion winning in 1986, is the rider Hammond most wants to emulate.

BY NICHOLAS HARLING

Those hoping to deny Kingston the trophy would do well to heed the words of Alton Byrd after Sunday's WICB final against CSKA Moscow. Byrd contributed

Call 0839 555 506

	Depth (cm)	Conditions	Weather (Spm)	Temp (C)	La snow
		Pistes	Runs to resort		
FRANCE					
Courchevel	90 150	good open	bright	-1C	22/23
		(Good skiing though pistes becoming hardpacked)			
Flaine	85 200	good open	bright	-2C	21/22
		(Good upper runs, lower runs very icy. All levels open)			
La Clusaz	45 170	good open	bright	-2C	22/23
		(Lower runs icy. Better on northern pistes of La Balme)			
La Plagne	55 220	good open	bright	-3C	22/23
		(Best in morning, softening by midday)			
Tignes	100 150	good open	bright	-8C	22/23
		(Snow hardpacked. Good skiing on 65 pistes)			
Vail Thorens	120 180	good open	bright	-3C	22/23
		(Good skiing higher up. Lower runs icy)			
AUSTRIA					
Alpbach	45 140	good open	cloudy	-5C	23/24
		(Good skiing on attached runs. Most lifts opening)			
Igls	25 80	good open	bright	-3C	21/22
		(Good upper slopes, lower slopes thin)			
Kitzbühel	40 100	good open	cloudy	-3C	04/25
		(New snow on Saturday. Generally good skiing)			
Mayrhofen	30 120	good open	cloudy	+1C	23/24
		(Best skiing at Partenen mountain)			
Sölden	40 125	good open	bright	-5C	23/24
		(Good skiing especially above middle station and on glacier)			
SWITZERLAND					
Andematt	60 130	good open	bright	-7C	21/22
		(Power skis still efficient, lower runs hardpacked)			
Klosters	70 130	good open	bright	-10C	21/22
		(Good skiing, with link to Davos open)			
Mürren	60 140	good open	bright	-4C	21/22
		(High passes in good condition, lower pistes hardening)			
St. Moritz	80 140	good open	bright	-6C	22/23
		(Good skiing with all runs open and lifts open)			
Zermatt	40 110	good open	bright	-8C	22/23
		(Upper runs still good, lower runs icy and stony)			
ITALY					
Bormio	100 150	good open	bright	-4C	22/23
		(Good skiing on hardpacked snow. Slight bit of piste open)			
Selva	60 120	good open	bright	-4C	23/24
		(Good upper runs, lower runs icy. Selva Ronchi open)			
USA					
Aspen	75 80	good open	fine	+10C	04/25
		(Good skiing at all levels. All lifts operating)			

TUESDAY JANUARY 7 1992

Former England captain suffers a sad exit

Pay-cut dispute leads Butcher out of Coventry

By Chris Moore

TERRY BUTCHER
Born: December 28, 1958, Singapore.
Age: 33.
Career details: April 1978: Ipswich debut v. Everton. 271 first division appearances for Ipswich, scoring 16 goals. May 1980: England debut v. Australia. July 1986: joined Rangers for £750,000. 127 Scottish League appearances for Rangers, 9 goals. Nov 1990: moved to Coventry as player-manager for £400,000. 6 League appearances. Jan 1992: Dismissed by Coventry International honours: 77 England appearances, three goals. Played in the World Cup finals of 1982, 1986 and 1990, when he was captain, and the European championship final of 1988.

Don Howe, the former England coach, who joined Coventry six weeks ago as assistant-manager, was put in charge of the struggling first division club until the end of the season.

Butcher's dismissal came less than 48 hours after Coventry had needed a late penalty to stay in the FA Cup against Cambridge United, the second division side, at Highfield Road. Coventry have taken only seven points from their last 11 League matches. It was as much Butcher's annual salary of £250,000 that contributed to his demise as the club's recent playing record. Butcher, aged 33, the former Ipswich Town defender, cost Coventry £400,000 when he joined them as player-manager from Rangers in November 1990, less than 24 hours after the club had dismissed John Sillett.

Injury restricted him to seven appearances last season before he underwent an operation in January on a knee joint. Butcher made a belated comeback on October 23 in a Zenith Data Systems Cup tie against Aston Villa only to be sent off for a professional foul. Three weeks later, exactly a year after his arrival, he announced his playing career was over because of the knee

TERRY BUTCHER

injury. Peter Robins, who ousted John Poynton as chairman in a boardroom coup last month, confirmed yesterday that Butcher had refused to take a cut in salary. "We have been concerned about the whole basis on which he was taken on as player-manager on a three-and-a-half-year contract at a very substantial salary and transfer fee," Robins said.

"After I became chairman I approached Terry to renegotiate his contract on a manager only basis. But he felt unable to accept any renewed deal or salary reduction. By his own admission his injury is permanent and he is now unable to contemplate playing first-team football ever again."

"In view of these factors the board unanimously agreed that as he was unable to continue as player-manager a change had to be made. We

still have 19 league games to play. Had we left it any later it could have been extremely difficult to reverse the trend."

"We have said on many occasions this is the most important season in our history. We are totally committed to bringing Premier League football to Highfield Road and we have made this decision to make sure we achieve that goal."

Butcher, who won 77 caps for England, said: "I do not want to discuss the matter. It is in the hands of my lawyers."

Soon after his arrival at Highfield Road, Butcher appointed Mick Mills, his friend and former Ipswich team-mate, as his assistant, and also brought in Brian Eastick as reserve-team coach.

But after the boardroom shuffle in November, Mills and Eastick were dismissed with Howe appointed as first-team coach. The signs were that Butcher had been forced into making the changes by orders from above, although he insisted publicly that it was his decision. He showed a profit in the transfer market, having bought seven players for a combined cost of £1.3 million and sold six for £1.9 million.

Although Howe has been asked to take over for the remainder of the season, there is speculation that Bobby Gould, the West Bromwich Albion manager, could head the list of long-term targets. Gould is a former Coventry player and also had a spell as manager at Highfield Road.



Butcher: the player-manager who was prevented from playing by a bad knee injury

Robson could benefit from postponement

By Stuart Jones
FOOTBALL CORRESPONDENT

THE torrential rain that flooded Elland Road on Sunday fell in favour of Manchester United. Bryan Robson, their captain, and Denis Irwin, both of whom would have missed the FA Cup third-round tie had it not been postponed, could be available for the rearranged fixture next Wednesday.

The presence of Robson, as long as he recovers fully from a calf injury, would be especially significant in view of the absence of David Batty. His suspension, a result of the caution issued during the League game against Manchester United on December 29, is to begin on Monday.

Leeds, are therefore, certain to be without the player who naturally fills the defensive role in central midfield and allows room for Gary McAllister's more creative abilities. Robson acts in the same position as Batty and, in turn, provides the freedom required by Neil Webb. Irwin, who could be fit enough to return for Manchester United's home game against Everton on Saturday, will resume at left



back. His understudy, Clayton Blackmore, was at fault for the first two goals during the woeful capitulation against Queen's Park Rangers at Old Trafford on New Year's day.

Yet the balance, which could also be affected by the outcome of the Rumbelows Cup quarter-final at Elland Road tomorrow night, remains tomorrow as fine as has usually been the case recently. Since Leeds returned to the first division, all four of their fixtures against Manchester United have been drawn.

Should that sequence be extended next week, the two leaders of the championship race will be left behind the rest of the field in the FA Cup. The replay at Old Trafford would not be staged until the weekend of January 25, the date reserved for the fourth round.

At least the latter is then certain to be resolved, by penalties if necessary, but the winners would not be able to visit Southampton until February 5. Should

that be inconclusive, too, it is conceivable that the replay would again be held when the other competitors are completing the next round.

The inflexibility of the domestic programme has been exacerbated still further by the police's insistence that ten days' notice must be given before a cup replay takes place. The possible complications can have damaging consequences, as Leeds well remember from last season when they were in contention for four trophies.

After losing their protracted FA Cup fourth-round tie against Arsenal, which involved four games spread over January and February, they fell away on all fronts. They were beaten in the semi-final of the Rumbelows Cup by Manchester United and in the northern area final of the Zenith Data Systems Cup by Everton. Unable to regain their impetus in the first division, they finished in fourth place and failed even to claim the compensation of qualifying for Europe.

Now they and Manchester United will be praying, above all, that the run of play is not again suspended by the weather.

BSkyB to show tie from Dell

THE FA Cup fourth-round tie between Southampton and either Manchester United or Leeds United has been put back two days from Saturday, January 25, to be shown live on BSkyB on Monday, January 27.

Southampton will not know their opponents until January 15, when the third-round tie — postponed on Sunday because of a waterlogged pitch — is played at Elland Road. The rescheduled Leeds-Manchester match, which will be shown live on BBC, has prompted three clubs to switch their own replay arrangements to next Tuesday. They are Derby, Newcastle and Wimbledon, while Tottenham Hotspur may join them today since BSkyB is negotiating to show their replay with Aston Villa on the same night.

The BBC's decision yesterday to make Chelsea's fourth-round tie with Everton its choice for live viewing on January 26, means that three successive Everton matches will be the subject of live television on Sundays. Their league games, at home to Nottingham Forest, and away to Villa, have both been put back a day, to January 19 and February 2 respectively to accommodate ITV.

Rumbelows Cup presents a last chance for Palace

By Our Sports Staff

MARK Bright, the Crystal Palace forward, yesterday admitted that the Rumbelows Cup quarter-final with Nottingham Forest at Selhurst Park tomorrow could mark the turning point in Palace's season. Victory would preserve Palace's hopes of winning a trophy this season, but defeat, after Saturday's exit from the FA Cup against second division Leicester City, would effectively end them.

"This is our most important game of the season and that is no exaggeration," Bright said. "There's a saying in football that your next game is always the most important, but this one really is. If we lose, it is just a case of trying to climb as high as we can in the League. I really want to win something."

Bright added: "I think we have only beaten Forest once while I've been at Palace, but I have a good feeling about this game."

Meanwhile, Chris Turner, the manager of Peterborough United, whose side humbled Liverpool in the last round, believes his players face more demanding opposition this time in the form of Middlesbrough, the second division club.

"I honestly believe Middlesbrough will be harder to

beat because of the way they play," Turner said yesterday. "Liverpool was a one-off. They didn't perform well on the night."

The Middlesbrough winger, John Hendrie, will return after recovering from an ankle injury picked up in November, providing a welcome relief for the manager, Lennie Lawrence, who had been rueing the absences of Andy Peake and Andy Payton, who are both cup-tied, and Mark Proctor, who has an ankle injury.

Norwich City will be looking to make up for their 3-0 Christmas defeat by Tottenham Hotspur when they travel to White Hart Lane for



Bright: optimistic

their quarter-final. That defeat capped a miserable run of five games without victory for Norwich, but since then they have revived, beating Aston Villa in the first division and Barnsley in the FA Cup.

The Tottenham manager, Peter Shreeves, must decide whether to retain the team that drew with Aston Villa in the FA Cup on Sunday or recall Gordon Durie, Gudni Bergsson and Nayim, all fit again after injury.

The Watford vice-chairman, Geoff Smith, was yesterday given a place on the Football League management committee. Smith brings the second division representation on the eight-man board back to full strength following the recent death of the League's president, Bill Fox.

France will be without their goalkeeper, Bruno Martini, when they play England at Wembley next month. Martini, of Auxerre, is recovering from an ankle operation.

The Republic of Ireland and Wales will break new ground in a friendly match on February 19 when they play at the Royal Dublin Society Ground, the home of Shamrock Rovers. It is the first time the ground has staged an international.

Bowlers ready for end of exile

By David Rees Jones

SOUTH Africa, winners of all four events when the world bowls championships were held at Johannesburg in 1976, will return to international competition in August, when the Woolwich world championships are held at Worthing.

The South African Bowling Association (SABA) has been advised by the National and Olympic Sports Congress of South Africa (NOSC) that the required validation for entry into the event has been granted, subject to the SABA becoming an affiliate member of the NOSC.

According to an announcement from the International Bowling Board (IBB) yesterday, the SABA board of control has unanimously agreed to the condition.

Winning the Leonard Trophy on home soil in 1976 was one of South Africa's last sporting triumphs before the Gleneagles agreement consigned the SABA to a diet of domestic competition.

The South African team at Worthing will therefore, in a sense, assume the role of defending champions.

In 1959, when South Africa made their last appearance in the Commonwealth Games, the singles gold medal was won by Pinkie Danilowitz, and competitors such as Doug Watson and Bill Moseley kept their country in the top echelons of world bowls during the 1970s.

Although the IBB announcement made no mention of the women's event, which will be held at Ayr in June, Eleanor Allen, the secretary of the Scottish Women's Bowling Association, said yesterday that she expected South Africa to participate.

□ Zurich: FIFA, football's world governing body, reaffirmed yesterday that South Africa cannot return to international football until July at the earliest, after the next FIFA congress. (Reuters)

Gibbs to stay with Swansea

SCOTT Gibbs, the Wales rugby union centre, made an eleventh-hour decision to reject a move to rugby league with Hull yesterday. Gibbs was on his way to sign for Hull, in a deal believed to be worth about £200,000, when he had a change of heart. The move is the second that Gibbs, aged 20, has turned down. Last summer he spurned a £300,000 offer from Wigan.

Stephen Watson, the Hull chairman, said: "The deal was accepted by both Scott and his agent. Everything was going through smoothly, when I had a call saying he had changed his mind. To say I am disappointed is an understatement."

Gibbs, who is certain to be named on Thursday in the Wales team to meet Ireland in the opening five nations' championship match on January 18, switched from Neath to Swansea last week.

James joins Leeds, page 33

Advertising ploy stumps ICC

AFTER all those commercial logos on bats, shirts, sweaters, perimeter fencing and even on the outfield, English cricket will have advertising on the stumps next summer.

Those jarred by the pictures of sponsored stumps in England's match in Hamilton last weekend must brace themselves for something similar next summer, although it was stressed at Lord's yesterday that any logo or wording used on the stumps will not be as blatant as in New Zealand. It will be clearly on view, however, for the first time in the Test matches and one-day internationals with Pakistan.

Whether this particular marketing ploy has a long-term future at the game's highest levels remains to be seen. When the International

Richard Streeton examines a new branch of the sponsorship in cricket

Cricket Council (ICC), in July 1990, drew up its inaugural rules on advertising on players' clothing and equipment, it made no mention of stumps.

Lieutenant-Colonel John Stephenson, the ICC secretary, decided after seeing the pictures from New Zealand yesterday to put the matter on the agenda for the ICC meeting in July.

He said: "We laid down permissible measurements and colours for logos and other advertising on shirts, helmets, pads, shoes, gloves — you name it — but over-

looked the possibility of stump advertising. Obviously, it is something we ought to discuss and I shall raise it next July," he said.

Stump advertising was one of the matters that the Test and County Cricket Board (TCCB) clarified with the ICC when it completed its new, three-year agreement for coverage of most of English cricket's main occasions. It is understood that the BBC expressed concern about over-sized logos but finally agreed to accept anything stipulated by TCCB regulations.

Terry Blake, the board's marketing manager, said: "It typified the mutual trust and respect between us that the BBC was willing to accept anything on advertising that was permitted by our own

rules. As long as we do things reasonably, the advertising on stumps will not become an issue between us."

"Any logo or advertisement will certainly be visible or there is no point in having it. It is unlikely, however, that any advertisement will be as prominent as people have seen in the pictures from New Zealand," Blake added.

Apart from Tests and one-day internationals, it is possible that the board will introduce stump advertising at one-day finals and other domestic fixtures as well. Much depends on the response from sponsors, stump manufacturers and commercial firms to its availability.

India frustrated, page 32
Russell's campaign, page 32

Scotland wants try to be worth five points

By Alan Lorimer

SCOTLAND is to support the proposal for a five-point try at the International Rugby Football Board's meeting in New Zealand in April, but it will vote against the call to reduce the value of a dropped goal from three points to two.

The Scottish Rugby Union (SRU) announced yesterday that it would back the suggestion for a change in the restarts after a score — a tap-kick instead of a place- or drop-kick. "We think it is unfair that the side which has just had a score against it should immediately give the ball to the opposition," Bill Hogg, the SRU secretary, said yesterday.

Ray Megson, of Edinburgh, has been nominated by the SRU to referee the

England-Wales match at Twickenham on March 7. It will be the second successive year that Megson, aged 46, a solicitor, will have been in charge of the fixture.

Hogg also said that the SRU was concerned about overseas players keeping out home-grown players from league or representative games. "We are considering a possible resolution from clubs for the AGM to tighten up the regulations," he said.

Overseas players seem certain to face a qualifying period for league games.

Barnes back, page 32

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